

TEXAS STATE AFFORDABLE HOUSING CORPORATION

AUDIT COMMITTEE MEETING

Conference Room
TSAHC Offices
2200 East Martin Luther King Jr. Blvd.
Austin, Texas 78702

Thursday,
December 12, 2013
9:07 a.m.

COMMITTEE MEMBERS:

WILLIAM H. DIETZ, JR.
GERRY EVENWEL

I N D E X

<u>AGENDA ITEM</u>	<u>PAGE</u>
CALL TO ORDER, ROLL CALL, CERTIFICATION OF QUORUM	3
PUBLIC COMMENT	3
ACTION ITEMS IN OPEN MEETING:	
Tab 1 Presentation, Discussion and Possible Approval of Minutes of the Board Meeting held on August 15, 2013	3
Tab 2 Presentation, Discussion and Possible Approval of the Annual Financial audit for the fiscal year ended August 31, 2013	4
Tab 3 Presentation, discussion and possible approval of changes to the Audit Committee guidelines	34
CLOSED SESSION	none
ADJOURN	38

P R O C E E D I N G S

1
2 MR. DIETZ: The time is 9:07 a.m. And we are
3 starting the Audit Committee of the Texas State Affordable
4 Housing Corporation, held on December 12, at the Texas
5 State Affordable Housing Corporation Offices. I'll do a
6 quick roll call. Bill Dietz, I am here.

7 Gerry Evenwel.

8 MR. EVENWEL: Present.

9 MR. DIETZ: David Long.

10 MR. LONG: Here.

11 MR. DIETZ: Melinda Smith.

12 MS. SMITH: Here.

13 MR. DIETZ: We are all here. And so let's see.
14 I think we -- first have any public comment?

15 (No response.)

16 MR. DIETZ: Hearing none, we will go into our
17 action items for the open meeting. Tab 1 is our
18 presentation, discussion and possible approval of the
19 minutes of the Audit Committee meeting held on August 15,
20 2013.

21 MR. EVENWEL: So moved.

22 MR. LONG: Second.

23 MR. DIETZ: Great. All favor?

24 (Chorus of ayes.)

25 MR. DIETZ: Great. The approval of the minutes

1 of the Audit Committee meeting held on August 15, 2013
2 passes. Tab 2, the presentation, discussion and possible
3 approval of the Annual Independent Financial Audit for the
4 fiscal year ending August 31, 2013. And I think we have
5 Mr. Mikeska here to -- or Ms. Smith to take us into that
6 action item.

7 MS. SMITH: Good morning. As you know, we are
8 required to have a financial audit annually. And it is
9 due to the Comptroller of Public Accounts on December
10 20th.

11 We are actually a component unit of the State
12 of Texas. So our audit report will appear as a column in
13 the State of Texas annual audit report, which will be
14 issued in January or February, I can't remember exactly
15 which one.

16 And Don Mikeska, our auditor is here, to
17 present our audit to you, this morning. So I will turn it
18 over to him.

19 MR. MIKESKA: Thank you, Melinda. My name is
20 Don Mikeska. I am with the audit firm of Mikeska, Monahan
21 and Peckham. And we have completed our field work of the
22 audit. We have a draft of the report that has been
23 provided to the Committee.

24 I should say that the financial statements
25 really are the responsibility of management, and

1 management has prepared the financial statements. Our
2 obligation to you is to audit those financial statement in
3 accordance with auditing standards acceptable in the
4 United States Government Auditing Standards and in
5 accordance with OMB Circular A-133 commonly known as a
6 single audit. And we have concluded our audit.

7 I can tell you right up front that the opinion
8 is an unmodified, unqualified opinion, which means that it
9 is a clean opinion. In terms of our Governmental audit
10 procedures, we were required to audit for both abuse and
11 fraud as well as noncompliance with any laws, regulations,
12 contracts and grant agreements that could have a material,
13 directly material affect on your financial statements. We
14 noted no such noncompliance.

15 Under the single audit, we were responsible for
16 testing the attributes under Circular A-133. There are 14
17 potential attributes that we would test for. The program
18 that was your major program was the National, help me with
19 these initials, NFMC; the National Foreclosure Mitigation
20 Counseling program. And that was our major program.

21 We selected probably somewhere, let's say 50 or
22 60 percent of all the expenditures that went out on the
23 program. We found no -- there are no findings. No
24 questioned costs. No reportable conditions that have to
25 be reported to the Board.

1 The financial statements are quite a few
2 documents. If you can turn to the table of contents only
3 just briefly, I will just --

4 MR. EVENWEL: Pardon me. One little question.

5 MR. MIKESKA: Yes, sir.

6 MR. EVENWEL: This is a different document than
7 I got in the mail. There is no material changes here,
8 other than a couple of typos --

9 MR. MIKESKA: There are some typographical
10 errors that were corrected. There was one
11 reclassification, I think, that needed to be made with
12 respect to the revenue that was set aside for the
13 Veteran's program. I think, that was one change, I think
14 that was made.

15 MR. EVENWEL: If it is material, just point it
16 out.

17 MR. MIKESKA: No.

18 MR. EVENWEL: Okay. So I am just assuming
19 there is nothing material.

20 MR. MIKESKA: No. It was nothing material.
21 Just a reclassification within the numbers.

22 Looking at the table of contents, the
23 management discussion and analysis is a document that is
24 required under Government Auditing Standards. And it is
25 really an attempt by management to get away from just a

1 flat financial statement and put into words what happened
2 this year, for the non-accountant.

3 This is what is supposed to happen there. And
4 it does. Under the page 8 and 9, that is the independent
5 auditors' report. That is my document.

6 Statement of net position, you might refer to
7 it as the balance sheet. It really is. It is the
8 statement of assets, liabilities, net worth. That is just
9 a nomenclature change this year, calling it net position.

10 The statement of revenue, expenses and changes in net
11 position, think of that as your income statement. It is
12 your income and your expenses.

13 And the cash flow statement, that is designed
14 to tell the financial statement reader where did TSAHC get
15 their money, and where did they spend their money, in
16 terms of cash?

17 The notes of the financial statement again, are
18 an attempt to inform the reader as to the various
19 accounting policies that were followed, and just add
20 additional information. Not just give you a bunch of
21 numbers, but explain in some sort of detail what occurred
22 during the year.

23 Under the additional information on page 44,
24 that is the scheduled expenditures of federal awards.
25 That is the, both the NFMC National Foreclosure Mitigation

1 Counseling money, and the NSP, the Neighborhood
2 Stabilization Program. Those are the two federal programs
3 which you have. So that is what that -- that information
4 is really for the Feds. And then we have to have notes to
5 the scheduled federal awards.

6 On page 46, this is an auditor's opinion here
7 on control over financial reporting and compliance based
8 on Government Auditing Standards. This is what is
9 commonly referred to as the Yellow Book Opinion, and
10 again, it is a clean opinion.

11 On page 47 and 48, that is the opinion on
12 compliance with your federal requirements, the 14
13 components, the potential 14 components I was referring to
14 earlier. It is part of the single audit.

15 Schedule of findings and questioned costs. It
16 is a terrible name for a statement, because there are no
17 findings, and no questioned costs. But that statement
18 clearly states that.

19 And then, we are required to report on any
20 prior year findings and questioned costs. And there were
21 none in the prior year. But that statement will show
22 that.

23 And then, just for additional purposes, there
24 is a scheduled revenues and expenditures by individual
25 activity. That would be your single-family program versus

1 your multifamily program. And we were not asked to audit
2 that. That is just an unaudited statement for additional
3 information, really.

4 I don't want to spend a whole lot of time going
5 through the MD and A, the management discussion and
6 analysis, because I really wanted to get to the financial
7 statements themselves. And I will put my opinion first.

8 I really like, my perspective had done -- this
9 is a brand new opinion. It is different than any opinion
10 you have seen in the past on any financial statement. It
11 is brand new. It applies to all auditors. And this is
12 the first time you are seeing this.

13 And the reason why I like it is, it clearly
14 sets out in paragraph form with a heading as to what we
15 are saying. It is not just a bunch of gobbledygook trying
16 to confuse the reader. And so, the first paragraph
17 defines the financial statements.

18 The next paragraph, this is management's
19 responsibility, it basically says management is
20 responsible for the financial statements; the auditor's
21 responsibility basically saying, this is what we are
22 supposed to do. We are supposed to find fraud or errors
23 that are material in nature.

24 Then the opinion is really set out there. The
25 opinion. In our opinion, the financial statements

1 referred to above present fairly and in all material
2 respects the financial position of Texas State Affordable
3 Housing Corporation, as of August 31. And that really
4 just sets it out there. I really like that.

5 Other matters, there is some required
6 supplemental information attached to this report. We go
7 into detail about what it is. I can tell you really, what
8 it is. It is basically, the scheduled expenditures of
9 federal awards.

10 And then, the last paragraph, other reporting
11 required by Government Auditing Standards. It is just
12 saying, there is a Yellow Book Opinion attached as part of
13 this financial statement.

14 Page 10 is the statement of net position, but
15 for all practical purposes, let's call it your balance
16 sheet, because that is what it is. We start out with the
17 current assets. These are assets that are expected to be
18 realized or liquidated within the next operating cycle;
19 one year; \$23 million. That is good.

20 Noncurrent assets are going to be those assets
21 that are going to be realized or recognized after one
22 year. Most notably, the largest item there, obviously, is
23 the restricted investments held by the bond trustee that
24 are collateralizing the single-family bonds.

25 We do have some notes receivable of \$3.7

1 million that are out there. One of the things that has
2 really increased in the current year, owned real estate.
3 Because of the Veteran's program and the ACT program,
4 received over \$6 million worth of properties this year.
5 And last year, I think we had over \$5 million in
6 Neighborhood Stabilization Program properties that are
7 still on the books.

8 So that is properties that are going to be
9 converted at some point in time, probably more than one
10 year. Although, certainly, some of the veteran's
11 properties are going to be refurbished and resold during
12 the current year. But from the standpoint of real estate
13 as a noncurrent asset. So it is down in the noncurrent
14 section of your assets.

15 Under the liability section, again, we
16 classified those liabilities as what should be -- what is
17 expected to be paid in the current year, versus after one
18 year. And so you can see your ratio of current assets to
19 current liabilities is commendable. We have got \$23
20 million of current assets. But just under \$6 million in
21 current liabilities. So your liquid position is very
22 commendable.

23 Again, the largest single liability being the
24 revenue bonds payable, that are going to be paid out,
25 presumably the next 27 I think, years. Something like

1 that.

2 The net position that was previously called net
3 worth, net position includes those investments that are
4 capital in nature. That is your building, furniture and
5 equipment. So even though that is an asset, it is
6 obviously not an expendable asset. So we clearly show
7 that the net assets, the net investment in capital assets.

8 Then, \$16 million of your net position is
9 restricted for debt service. And that represents the
10 excess of the assets held by the bond trustee if you will,
11 over and above the liabilities that will be liquidated at
12 this point in time. And then, you have unrestricted net
13 assets of \$14 million. Those are basically expendable
14 assets at this point in time.

15 On page 12, this is a statement of revenues and
16 expenses. And again, in the current year, the largest
17 item of revenue represents interest income on both -- on
18 all of the investments. That's the investments that you
19 hold outright, as well as the investments that are held in
20 trust by the bond trustee.

21 The second item, the decrease in fair value of
22 investments, that's not a surprise, I know, to the Board.

23 But it is not a very nice number on there; \$11 million
24 represents the decrease in the fair market value of the
25 mortgage-backed securities.

1 Those securities still have a face value, a par
2 value. And at the point in time that the mortgages are
3 paid and the bonds are paid off and the mortgage-backed
4 securities mature, they are going to mature at face; they
5 really are.

6 So GASB number 31 requires that investments be
7 recorded at fair value. So that's an issue that we have
8 dealt with, really, every year: the fact that that's a
9 paper loss, not a true cash loss.

10 Single-family program generated \$3.9 million
11 and that is primarily the TBA program, the to-be-announced
12 program, and the MCC certificate sales. So those are --
13 that is a very good number.

14 Under public support, you will see that federal
15 grants of \$577,000 were received. That is the
16 Neighborhood Stabilization program as well as the National
17 Foreclosure Mitigation Counseling program.

18 And then the other contributions were \$6.6
19 million. And that is primarily donated real estate, which
20 again, is primarily from Bank of America, I believe. Yes.

21 And that is recognized at fair value of the date of
22 contribution; 6.6 million.

23 And those amounts, as I have probably
24 explained, both in the MD and A and in the footnotes,
25 those values are based on broker price opinions. We are

1 not paying for an appraisal. Touche.

2 We are not paying for an appraisal, but a
3 broker will supply a BPO, Brokers Price Opinion. And it
4 is usually a range; anywhere from, let's say, 50,000 to
5 75,000.

6 The practice by management has been to record
7 it at the lower value, which is the conservative value.
8 So that is primarily, you can see, even with that \$11
9 million decrease in fair value of investments, the
10 Corporation did obtain \$10 million, almost \$11 million in
11 total revenue.

12 Operating expenses, obviously again, the
13 majority of the monies spent relate to the payment of the
14 interest on the bonds by the bond trustee, as well as some
15 minor interest on some of the note payables. But your
16 note payable portfolio is very small.

17 Payroll is a substantial balance as well. That
18 is all wages, payroll costs, 401K contributions, payroll
19 taxes, health insurance. That is everything rolled into
20 that line.

21 The amortization number of 1.2 mil, that is the
22 amortization of the bond issuance costs. Those costs are
23 capitalized at the point in time the bonds are sold, and
24 they are amortized over the life of the bonds.

25 Program and loan administration, I believe that

1 is primarily the cost associated with the TBA program, the
2 single-family -- excuse me, the TBA program and the MCC
3 Certificates. When you are holding on to how many
4 properties would you say, 200, 300 properties?

5 MS. SMITH: 500.

6 MR. MIKESKA: 500 properties, there is a lot of
7 costs associated with holding onto those properties. That
8 is primarily what is in that line.

9 The grant expenditures of \$1.1 million, that is
10 your federal grants, with the appropriations, spent
11 somewhere around \$560,000 under the NSP and NFMC program,
12 as well as there is something else in there, I can't think
13 of off the top of my head. That is NFC. But anyway,
14 those are actual grant expenditures, where we received
15 grants and we had to spend the money.

16 The Foundation Fund grants, that is the cash
17 that was expended. Oh, I know what it was. The three,
18 two or three properties that were given away as part of
19 the Veteran's program.

20 MS. SMITH: Oh, the Veterans program.

21 MR. MIKESKA: The Veterans program.

22 MS. SMITH: Yes.

23 MR. MIKESKA: Those properties represent a
24 grant of non-cash, but a grant to others. So the net loss
25 reflected is almost \$5 million. If you could pull that

1 decrease in fair value of investment out of there, you
2 would see you have a \$6 million profit.

3 So that is really the cash, if you will. I
4 shouldn't say cash, because there's -- 6 million of it was
5 donated by Bank of America, those properties into your TBA
6 program. Excuse me -- into your Veterans program.

7 MS. SMITH: Right.

8 MR. MIKESKA: On page 13, this is a cash flow
9 statement. And this is what is called the direct method
10 of presentation. You can see that operations provided
11 \$715,000 worth of positive cash.

12 The second section is noncapital financing
13 transactions. This is primarily dealing with the
14 borrowing processes that the Corporation goes through,
15 both the bonds and the notes payable.

16 So that represents, you can see \$95,000 was
17 expended in the bond maturities, because certain -- I
18 believe it is a very large section of bonds that they
19 repaid during the year out of the 2009, '11, '13 series.

20 MS. SMITH: Right.

21 MR. MIKESKA: And then financing activities,
22 the biggest thing is you will see there are payments of
23 principal and capital acquisitions. That was the payoff
24 of the note, the mortgage on this building. So this
25 building is now free and clear of debt.

1 And then investing activities, again, it deals
2 with the activity in the bond trustees accounts, as well
3 as the activities of the investments that the Corporation
4 holds.

5 So yes, there was a net decrease in cash of
6 over \$17 million. But that is primarily a result of the
7 cash expended by the bond trustee to liquidate bonds.
8 Operations, you had a positive cash flow.

9 And then page 14 is the indirect method. And
10 obviously we are just trying to show you by account where
11 the cash came from in operations. But it also shows the
12 reader the noncash transactions that we were referring to
13 earlier.

14 So \$6.6 million was donated real estate that we
15 received. \$343,000 were those three properties that were
16 donated under the Veterans program 100 percent.

17 And then, as part of your Veterans program, you
18 are taking back I think 25 percent, a second lien if you
19 will, that's forgivable over ten years on the Veterans
20 programs. So during the current year, \$13,000 of that
21 debt was forgiven, because the buyer had abided by the
22 terms of the loan and had lived there for one year.

23 There is an index to your footnotes, because
24 every year, your audit report gets a little bit longer. I
25 am not going to go over the footnotes in great detail.

1 But obviously the first section shows the nature of
2 activities. It talks about TSAHC and TSAHC's programs.

3 And then it goes into the significant
4 accounting policies over on page 19. These are footnotes
5 that have been in here, in the audit report for many
6 years. On page 21, we did add the valuation process of
7 the donated properties, telling the reader that they are
8 broker price opinions used to value those properties.

9 Note two is required by GASB. It is a very
10 long footnote, talking about credit risk, talking about
11 various types of risk that are associated with your
12 investments. Your investment policy clearly states what
13 types of risks may be taken and what types of investments
14 can be purchased. And a lot of it has to be just
15 regurgitated right here in this footnote.

16 We talk about interest rate risk, custodial
17 risk. But again, your investment policy clearly sets that
18 out. Melinda, are there any footnotes that you think that
19 we should bring to the attention of the Committee?

20 MS. SMITH: The only one that I would think of
21 was possibly the subsequent events, the multi family bond
22 issue.

23 MR. MIKESKA: Okay.

24 MS. SMITH: And that is on page 42.

25 MR. MIKESKA: Yes. Management is required

1 to -- well, 41 and 42. Management is required to look at
2 all of the events that have occurred from August 31,
3 through today.

4 And we have to, if there are any significant
5 events that have occurred, that would need to be mentioned
6 in the footnotes. So in terms of the subsequent events,
7 really, it is the multi family bond issue and is that the
8 one in Georgetown?

9 MS. SMITH: Yes.

10 MR. MIKESKA: Okay. And then Note 25 deals
11 again with the noncash contributions from Bank of America.

12 And Note 26, we are just putting it in there every year,
13 because the Corporation is subject to the Sunset Act, but
14 that is -- fortunately, that is pushed out into the
15 future, into 2023.

16 Segment information on 43, that is just a
17 requirement by GASB. I don't know that really has any
18 impact to the Corporation. On page 44, this is the
19 schedule of expenditures of federal awards, as we
20 mentioned earlier. It shows the Neighborhood
21 Stabilization Program, on the top, and then on the bottom,
22 the Texas, the National Foreclosure Mitigation Counseling
23 program, which was your major program.

24 Page 45 just gives an explanation of the
25 accounting principles that were used to prepare that

1 schedule. Page 46 is one of my opinions. And this is the
2 Yellow Book opinion on Government Auditing Standards.

3 We do look at internal control over financial
4 reporting as it relates to compliance with the laws,
5 regulations, contracts and other agreements. There were
6 no deficiencies or significant deficiencies in internal
7 control. We are required to look at compliance with those
8 laws, regulations, contracts and grant agreements, and we
9 noted no noncompliance with those that would have a direct
10 material effect on the financial statements.

11 On page 47, this would be the single audit
12 opinion. Again, it sort of mimics the opinion on the
13 financial statements itself. It talks about the report,
14 management's responsibility, the auditor's responsibility.

15 And then on the last paragraph on page 47, in
16 our opinion, TSAHC complied in all material respects with
17 the compliance requirements referred to that could have a
18 direct material effect on its major federal programs. And
19 again, we talk about internal control over compliance. We
20 noted no deficiencies, or significant deficiencies or
21 material weaknesses in compliance with the single audit
22 act.

23 On page 49, this is the schedule of findings
24 and questioned costs. And we do indicate that it was an
25 unmodified, meaning a clean opinion. There are no

1 material weaknesses identified. There are no significant
2 deficiencies that need to be reported.

3 Under the federal awards section, there were no
4 material weaknesses identified, and there are no
5 significant deficiencies that are required to be reported.

6 And the auditor's report was unmodified.

7 And the very last sentence on there, the
8 auditing qualified, there was a low risk auditee. And
9 that means that for the last two years, there have been no
10 findings.

11 The difference between high risk and low risk
12 auditee, under a low risk auditee, the auditor is only
13 responsible for looking at 25 percent of your total
14 federal dollars. If you are a high risk auditee, the
15 auditor would have to look at 50 percent of your dollars.

16
17 As it is, we looked up more than 50 percent,
18 mainly because we had to get us a large enough sample size
19 of those expenditures out of the National Foreclosure
20 Mitigation Counseling programs. I think it was well in
21 excess of 50 percent that we looked at.

22 And on page 51, there are no prior year
23 findings, as we have mentioned. And then the last page,
24 again, Melinda is providing this to a financial statement
25 reader, more or less.

1 MS. SMITH: That is not in there.

2 MR. MIKESKA: They don't have that?

3 MS. SMITH: No.

4 MR. MIKESKA: I am sorry. This is what it
5 looks like. But all it is saying is, this is your income
6 and expense by program. It is an unaudited statement,
7 basically. Because you don't want to pay me to sit down
8 and try and figure out if this is all accurate by specific
9 dollars.

10 Because judgment is involved when a transaction
11 is coded in your book, what program do we put it in. How
12 do we code Melinda's salary? How do we code David Long's
13 salary. It has to be done by programs, and that is what
14 this schedule is doing for the financial statement. It
15 will be in the final package that goes to the State
16 Auditor.

17 Incidentally, we are reporting directly to the
18 State. Your auditor will be reporting directly to the
19 State Auditor on our results of our audit, because you are
20 a component unit of the State of Texas. They are
21 responsible for all the auditors that do these various
22 agencies. So we have to report directly to them.

23 You have two other documents that were handed
24 out. One is a one-page letter. And it is the management
25 letter that is not a management letter.

1 And the reason why I use that terminology, it
2 states in there that defines what a deficiency of internal
3 control is. And then, it goes on to state, there were no
4 material weaknesses. There were no deficiencies in
5 internal control.

6 The reason why we are supplying this particular
7 letter is often times a grantor will request your
8 financial statements, and they will also say, we want to
9 see your management letter. There is no management
10 letter. That is what this is basically saying, There are
11 no deficiencies, no findings, no questioned costs, no
12 material weaknesses.

13 The other document, which is a three-page
14 document is a letter from me to the Audit Committee and
15 the board of directors. And it is just -- it is a follow-
16 up letter to the meeting that we held on August 15. At
17 that meeting, I told you, this is how we are going to
18 approach the audit. This is our responsibility. This is
19 management's responsibility.

20 So again, I follow-up with our discussion. And
21 in terms of, on page 1, the second, second to last
22 paragraph, qualitative aspects of accounting practices, we
23 state that all significant transactions have been
24 recognized.

25 There are no new accounting policies that were

1 adopted during the year. We do inform you that accounting
2 estimates are being used to prepare the financial
3 statements.

4 And on page 2, we are telling you what those
5 significant accounting estimates are. We encountered no
6 difficulties in dealing with management. There were no
7 corrected or uncorrected mistakes. What that means is
8 adjustments. Were there any audit adjustments.

9 Now, Nick and Melinda are making those
10 adjustments as they prepare for the audited financial
11 statements, reflect any and all adjustments that
12 management wanted to make. There were no disagreements
13 with management. And as of today, Melinda and Mr. Long
14 would provide me with a letter of representation signed by
15 them, stating that they have provided me with all of the
16 records, all of the minutes, and they have not withheld
17 anything from the auditor in the course of my audit.

18 That is it in a nutshell. I do want to take an
19 opportunity to thank Melinda, Nick, Betsy, all of the
20 staff. I have been in everybody's office. Liz, Dave.
21 The audit is a big interruption to the normal daily flow
22 of transactions. So I do appreciate the time and the
23 effort that has been expended to assist with the audit.

24 There is going to be one little issue that we
25 have to report to the State Auditors Office, and that is

1 going to be, we have an investment policy that says, all
2 investments have to be collateralized. We have one CD at
3 one bank, which is \$250,000. That is covered by FDIC.
4 They reinvested the interest of \$99.

5 So you had \$250,099 at this one bank; \$99 was
6 not collateralized. Unfortunately, the State Auditor
7 doesn't allow us to use materiality in our report to them.
8 We will have to say hey, guess what. The money has since
9 been withdrawn?

10 MS. SMITH: Yes.

11 MR. MIKESKA: It is no longer in that bank.

12 MS. SMITH: Yes.

13 MR. MIKESKA: I doubt that you will do business
14 with that bank again, because I believe they were
15 instructed to not reinvest interest, but they did anyway.

16 But --

17 MR. DIETZ: Do we normally buy exactly 250-, or
18 do we --

19 MR. MIKESKA: I think it was 245-.

20 MR. DIETZ: It was 245-, that is what I would
21 normally --

22 MS. SMITH: Yes.

23 MR. MIKESKA: Yes. So that was a communication
24 issue, obviously.

25 MS. SMITH: That one, it had rolled over a

1 couple of times.

2 MR. DIETZ: And accumulated up to that amount?

3 MS. SMITH: Yes.

4 MR. DIETZ: Yes.

5 MS. SMITH: Teach us to do that.

6 MR. DIETZ: One other quick question.

7 MR. MIKESKA: Yes. Please.

8 MR. DIETZ: Just to provide edification. The
9 donated real estate, because we have the \$6.6 million
10 roughly in donated real estate. And we are valuing that
11 per broker's opinion, low range.

12 So that is probably coming in, you know, on the
13 low end of a fair market valuation. Then do we -- that
14 real estate then becomes an asset of the Corporation?

15 MR. MIKESKA: That is correct.

16 MR. DIETZ: Do we have to -- the same way we do
17 for our investments, do we have to mark that real estate
18 up and down, like we do our bonds?

19 MR. MIKESKA: Not up, but down, if it were to
20 go down.

21 MR. DIETZ: Okay.

22 MR. MIKESKA: Yes. You are supposed to look at
23 those assets at the end of the year and write them down,
24 if they would go down. Given the housing market and what
25 we are seeing, there was no need to reevaluate that BPO,

1 the Brokers Price Opinion at the end of the year.

2 What we did was, we selected I don't remember
3 how many, probably about eight or ten properties and
4 looked at the sales price. And the Corporation had
5 enjoyed I guess, somewhere around a half a million dollars
6 gain on the sale of those properties, just those
7 properties for this year. So I am not worried about the
8 \$6 million value on your balance sheet.

9 MR. DIETZ: All right. So that is where that
10 difference, at the end of the day, when you sell the
11 property, that is where you are going to see it?

12 MR. MIKESKA: That is right. You are selling
13 the property. X amount of it has to be reinvested in the
14 Veterans program, okay. But you are still enjoying a
15 profit over and above that. And your local partner is
16 also getting their share of the profit as well. And that
17 varies, doesn't it.

18 MR. LAWRENCE: Same percentage.

19 MR. MIKESKA: Okay. So your local partner is
20 getting reimbursed for a certain amount of profit, a
21 certain amount of general administrative expense, plus
22 they are getting reimbursed for refurbishing costs; there
23 had to be some substantial repairs.

24 And some of the properties have had substantial
25 repairs. And keep in mind that some of those properties

1 are on the books like at \$500 or \$1,000.

2 MR. LONG: Mr. Dietz, I might also add that as
3 a result of that program, not all 500 properties are part
4 of the ACT program. There are some of them are NSP, which
5 means that those are pass-through transactions where we'd
6 acquired properties under the Land Bank, where NSP
7 requires that any and all profits above our administrative
8 costs go back to the State of Texas so that they can
9 either reimburse the Department of Housing and Urban
10 Development or recycle that program income as they
11 determine revenue to be what's called program income back
12 out to other awardees for programs.

13 So that 500 is a combination of both our own
14 properties and what I call our pass-through properties,
15 properties that we own as a result of NSP, and the net
16 result on those would be that those properties would
17 eventually be completely released, but we would not see a
18 gain or a loss on it. We would see an administrative fee
19 earned as a result of that.

20 So some of those properties are not going to
21 have that net gain on them that we would recognize, rather
22 the administrative fee that we would earn under the NSP
23 guidance.

24 MR. MIKESKA: Right. And I think out of that
25 9.95 mil that is there, 4.1 million is in the NSP federal

1 program. The rest of those assets are in the Veterans
2 program and the ACT program.

3 MR. LONG: Yeah. ACT. I call ACT kind of the
4 umbrella. Because ACT, ACT Vet, and then we have the NSP
5 program.

6 MR. DIETZ: So if we send funds back to NSP
7 because we made more than what --

8 MR. LONG: Yes. In other words, if we pick
9 up -- exactly. If we pick up a piece of property under
10 NSP, which we have -- by the way, NSP activity for
11 acquisition is done. That period ended. We will not be
12 adding any more properties.

13 The program's timelines are based on federal
14 standards, time requirements, and that had ended. And so
15 we won't be acquiring any more properties under NSP. If
16 we continue to acquire properties, it will be a result of
17 our ACT program.

18 But yes, under NSP, if a property is acquired
19 at X, we have sold -- as Mr. Mikeska said, if there's any
20 excess funds beyond expenses, admin and reimbursement to
21 the developer for their work and their guarantee -- not
22 guarantee, but their profit that they are supposed to earn
23 for the program that's allowed by federal standards, that
24 money goes back to the State so that they can either ship
25 it back to the department of HUD or we get -- they keep it

1 as a way to reimburse for ongoing expenses at the state
2 for the program.

3 MR. MIKESKA: And that \$4.1 million was
4 financed by Texas Department of Housing and Community
5 Affairs; TDHCA actually front-ended that 4.1 million, so
6 your money is not tied up.

7 MR. LONG: What it is, it is a pass-through.
8 The State of Texas received X number of dollars. We are
9 the subrecipient to -- the program is managed by TDHCA as
10 an overall state agency, and they have several
11 subrecipients. We are one of their largest subrecipients
12 of those funds under NSP.

13 And so they are the agency responsible for
14 flowing those funds back and forth to all the
15 subrecipients, of which we are one. And then they would
16 also be responsible for managing all the program income as
17 well.

18 MR. DIETZ: Okay. Thank you.

19 MR. MIKESKA: Any questions? I know this is
20 your first year to go through the audit.

21 MR. EVENWEL: I think it is great. Like I
22 said, page 49, where it says no, no. I think the staff
23 did a great job.

24 MR. MIKESKA: They did. Like I said, we are an
25 interruption when we are in here, asking questions,

1 requiring documents. So thank you, everybody.

2 MS. SMITH: Thank you. Thank you very much.

3 MR. EVENWEL: The earlier pages, when you were
4 using the word "restricted," that means the money is --
5 what does it mean?

6 MR. MIKESKA: Restricted means that there is
7 some sort of restriction placed on those monies.
8 Management cannot restrict money. We can designate money
9 for a purpose. But the restriction is either by bond,
10 indenture, some sort of covenant, or the donor can
11 restrict money. So it is saying --

12 MR. EVENWEL: Tell us what to use it for.

13 MR. MIKESKA: Telling you exactly what you can
14 or cannot use it for. That is right. So a lot of times,
15 when you get a grant, let's say, from Wells Fargo and it
16 is for your educational programs, you can only use it for
17 homebuyer education programs. You can't use it for
18 something else.

19 Now, when that expenditure occurs for that
20 homebuyer education program, management takes the
21 position -- and it is in the footnotes -- that we are
22 first going to expend those restricted monies. Then we
23 will spend our unrestricted dollars. So those monies get
24 spent first.

25 MR. DIETZ: And I assume we would have the

1 opportunity to refuse any donation that was too
2 restrictive.

3 MR. MIKESKA: Yes, sir. Absolutely. Yes.

4 MR. LONG: In fact, most of time, when we have
5 been awarded a significant amount of money, you the
6 Board -- the full Board has an opportunity to look at
7 that. And we bring those to you sometimes so that you can
8 give guidance as to whether or not that is too
9 restrictive.

10 I mean, normally, it is not presented to you
11 that way. But if an award -- the overview of what the
12 program, what the money would be used for, what program
13 and what requirements and or restrictions are attached to
14 it. We don't bring you every small amount, \$15,000. I
15 seem to remember the other day, we received the \$150,000
16 award last month from Wells Fargo for the priority grants.

17 And you guys, the board, took it upon
18 themselves to have that presentation to accept that award.

19 So that is how that's done, to ensure the board is
20 managing the process of not only receiving the funds, but
21 also acknowledging that that is in line with what your
22 expectations are.

23 I would like to add one other note. Mr.
24 Mikeska's not going to like me for this, but Mr. Mikeska
25 is not going to be with us next year. He is retiring.

1 And I would like to thank Mr. Mikeska for his
2 service. Mikeska, Monahan and Peckham through our RFP
3 process has been our auditing firm for several years, and
4 Mr. Mikeska has been our primary individual auditor who
5 comes and does that.

6 And we appreciate not only his willingness to
7 understand and learn all that we do, because as he will
8 tell you, he has grown as he has been here, in terms of
9 programs and different activities we have acquired.

10 But I think he has done a phenomenal job of
11 managing the changes and making sure that you the Board
12 understand what it is that we do, and are able to put that
13 in a report such as the audit report we are looking at
14 now, so that we can not only feel comfortable that we are
15 doing our job, but you can feel comfortable doing it as
16 well.

17 So it is a nice level of communication. Mr.
18 Mikeska has done a very good job of making sure that you
19 understand that every year. So from our stance, we would
20 like to thank Mr. Mikeska for being here and doing what he
21 does. But also, just he is not going to be here.

22 MS. SMITH: Yes. I would like to echo that,
23 because it has been a real privilege to work with Mr.
24 Mikeska, and we are going to miss him terribly. Terribly.

25 MR. MIKESKA: I will miss you folks, too.

1 MR. DIETZ: On behalf of the Audit Committee,
2 thank you for your --

3 MR. EVENWEL: And you can't leave until I get
4 that letter.

5 MR. DIETZ: So I guess we will vote to approve
6 for presentation to the Board the Annual Independent
7 Financial Audit two year ending August 31, 2013.

8 MR. EVENWEL: So moved.

9 MR. DIETZ: Seconds?

10 MS. SMITH: Second.

11 MR. DIETZ: There is a move and a second. All
12 in favor?

13 (Chorus of ayes.)

14 MR. DIETZ: Okay. We will move on to the --
15 the motion passes for the approval of the Annual
16 Independent Financial Audit two year ending August 31,
17 2013 for presentation to the board of directors. Tab 3 is
18 the presentation, discussion and possible approval of the
19 Audit Committee guidelines.

20 MS. SMITH: Yes. My name is Melinda Smith.
21 And I am the CFO. And our last Audit Committee meeting,
22 we discussed, the Board suggested that the Audit Committee
23 guidelines did not specifically address the review of the
24 budget, the operating budget, which made a whole lot of
25 sense.

1 And so we have amended the Audit Committee
2 guidelines to include the annual operating budget, the
3 review and approval of the annual operating budget. And
4 that appears, okay, it is kind of sporadic throughout the
5 document.

6 But we added budgeting on page 1 under
7 purposes. And then specifically, under review procedures,
8 under responsibilities on page 2, we added the review and
9 approval of the Corporation's proposed fiscal operating
10 budget.

11 And on page 3, under Item 3, we also clarified
12 that the Board approves the audited financial statements,
13 too. Because it really didn't say it any where, when we
14 started looking at it. It wasn't very specific as to the
15 approval and the submission to the Board.

16 So those are the only changes to the Audit
17 Committee guidelines. And we are asking the Committee to
18 approve those for submission to the Board for their
19 approval.

20 MR. EVENWEL: I have a question. In red, like
21 this Committee had to review any and approve any changes
22 to the budget throughout the year, I assume that is not
23 your intent.

24 That we would just approve it one time, and
25 then look at it again next year. Or every time, if there

1 are budget changes throughout the year, and we have to
2 meet again as a Committee.

3 MS. SMITH: And that is what we have done in
4 the past, is we have done that. We haven't had too many
5 instances where we have amended the budget. But when we
6 have, we have brought it back to the Board.

7 MR. EVENWEL: You want the Committee to meet
8 again for that. Okay. Perfect.

9 MR. LONG: And I would add, Mr. Evenwel, that
10 if there is a significant materiality in terms of change
11 to a budgeted line item, we would certainly bring that
12 back to the Board and or the Audit Committee at any time.

13 But we have had kind of the discretion to be able to,
14 within a budgeted line item, if we had an expense that was
15 going to either take us beyond somewhere, the Board has,
16 in my opinion, has given us some flexibility there.

17 Not to bring every nickel and dime, if you
18 will, to the Board for their approval, as long as we are
19 meeting the intent of the original budget as it was
20 proposed. And as long as you are comfortable with that,
21 that would be how we would continue to do so.

22 MR. EVENWEL: I was just trying it from the
23 other side. Not the whole buck.

24 MR. LONG: No. I understand.

25 (Simultaneous discussion.)

1 MR. EVENWEL: This Committee has to meet first,
2 before the Board meeting.

3 MR. LONG: Very much so. And that is kind of
4 how we would get it as well. Okay.

5 MR. EVENWEL: I would approve the amended and
6 changed guidelines.

7 MR. DIETZ: Approve the Audit Committee
8 guidelines.

9 MR. EVENWEL: Yes, sir.

10 MR. DIETZ: And I think that really does help
11 kind of clarify some things that were not there before.
12 Does that change to the Audit Committee require Board
13 approval? It does?

14 MS. SMITH: Yes.

15 MR. DIETZ: Okay. So we will bring that to the
16 Board as well. We have a motion to approve the Audit
17 Committee guidelines. And I will second that. All in
18 favor?

19 (Chorus of ayes.)

20 MR. DIETZ: The motion to approve the Audit
21 Committee guidelines for presentation to the whole board
22 of directors passes. Do we have any reason to go into
23 closed meeting?

24 MR. LONG: No, sir.

25 MR. DIETZ: No. There being no reason to go

1 into closed meeting, is there any further business at all
2 of the Audit Committee open meeting?

3 (No response.)

4 MR. DIETZ: Okay. Then I think that we are
5 adjourned at 9:53 a.m.

6 (Whereupon, at 9:53 a.m., the meeting was
7 concluded.)

