



HEART Program Income Certification Webinar



Welcome & About Us

Foundation

Serving the People of Texas



The when, where and how of informed disaster giving



About the HEART Program

Grants of up to \$50,000 **<u>and</u>** free technical assistance to grantees to help build capacity and scale their programs to assist more Texas families.

The HEART program supports the following activities:

1. Housing Recovery Repairs that alleviate health and safety issues, such as mold remediation, roof repairs, repairing/replacing broken windows and doors, repairing damaged electrical systems, and fixing cracked pipes and foundation issues caused by flood waters.

2. Programmatic grants to support:

- Case management and supportive housing services; financial counseling; nonprofit donation centers; direct financial assistance; volunteer coordination; outreach services and events.
- Develop comprehensive disaster preparedness plans to protect buildings, residents and business operations.
- Long term planning efforts with a focus on incorporating resilient features and green building standards.

Housing recovery repair grants are administered by TSAHC, and programmatic grants are administered by Enterprise.



HEART Fall Webinar Series

• October 10, 2018: Managing Federal Funds

Are you ready to manage federal funds? An overview of policies and procedures a nonprofit should have in place before applying for federal funds

- October 24, 2018: Volunteer Management
 Lessons learned from home repair nonprofits after Hurricane
 Katrina
- November 7, 2018: Ready to Respond How to prepare staff to handle emergencies and ensure residents are safe.
- November 28, 2018: Income Certification
 A comprehensive overview of the income certification process

Recordings available at www.rebuildwithheart.org



HEART Program

Texas State Affordable Housing Corporation	News & More Contact Us Q 🔀 Select Language		
tsalac	Donate Now		
About Us Home Buyers & Renters Lenders REALTORS® Developers Property Manag	gers Donors & Investors Non-Profits & Governme		
HEART Program Documents			
	HEART PROGRAM		
Welcome to the HEART Program resource page. On this page you'll find all the information and documents you need to administer your HEART grant.	HEART PROGRAM GUIDELINES		
+ GRANT INFORMATION DOCUMENTS	HEART GRANTEES		
+ REPORT DOCUMENTS	HEART APPLICATION PORTAL		
+ INCOME DOCUMENTS			
+ TECHNICAL ASSISTANCE WEBINARS	Contact Us- Home Repair Grants		
	For questions regarding home repair grants contact Michael Wilt at <u>heart@tsahc.org</u> .		
	Contact Us- Programmatic Grant		
	For questions regarding programmatic grants, contact Monica Gonzalez at		

mgonzalez@enterprisecommunity.org.



Income Certification Process

Always follow the following 5 Basic Steps when qualify households

- Review Completed Application
- Screen, Verify & Document Income
- Annualize Income
- Complete Income Certification
- Compare Annual Household Total against applicable county income limits to determine eligibility

Note: For HEART Program, households must earn no more than 80% AMI (HUD Section 8 Income Limits)



6

Verification Methods

Employed & Other

 Verify one full month of work (i.e., Pay Stubs, Employment Verification, Award Letters, W-2, Retirement or Unemployment Benefits)

Self-Employed

• Annualize year-to-date total on a current profit and lost statement and average the amount with the net income figures from the two most recent year's of federal tax returns (with depreciation added back).

Non-Employed & Other

 Any person 18 years old or older with no income <u>must</u> complete a Certification of No income.

*All verifications, regardless of method, must be dated within 120 days of the certification date.



- HUD's method of annualizing income consist of:
 - Annualizing <u>current gross</u> income (prior to any adjustments)
 - Calculate income assuming current circumstances will last a full 12 months.
 - Calculate anticipated income when information is made available on changes expected to occur.
 - Stay Consistent Management must develop policies and procedures that will remain consistent throughout the verification process.



Basic method to calculate periodic wages include:

Full-Time Hourly	• Wage x 2080
Weekly	 Wage x 52 pay periods
Bi-Weekly (every other week)	 Wage x 26 pay periods
Semi-Monthly (twice a month)	 Wage x 24 pay periods
Monthly	 Wage x 12 pay periods



- In the event that the applicant does not have check stubs or cannot obtain them you have more options.
 - 1. Have the employer complete an Employment Verification (EV):
 - The EV (example on next slide) will assist with capturing overtime, commissions, tips, bonuses, and employment start and end dates.
 - 2. Obtain tax returns
 - Capture all types of income (i.e., Form 1099, Form 1040, Schedule C, and/or Form 2016).
 - 3. Self Certification: If a resident is self employed and does not have any tax documents for previous years a "Self-Certification" form can be completed for expected annual income.
- The above options are commonly used to determine income for Seasonal, Part-Time, Short-term, and Temporary Income.



Example Employment Verification (EV)

	TO:	(Name & address of employer) Date:
	RE:	
		Applicant/Tenant Name Social Security Number Unit # (if assigned)
	I hereby	authorize release of my employment information.
	$\sum $	χ
	$- \sim$	Signature of Applicant/Tenant Date
	The indi remain c	ividual named directly above is an applicant/tenant of a housing program that requires verification of income. The information provided will confidential to satisfaction of that stated purpose only. Your prompt response is crucial and greatly appreciated.
	-	Project Owner/Management Agent
		Return Form To:
		THIS SECTION TO BE COMPLETED BY EMPLOYER
	Employe	ee Name: Job Title:
	Presently	y Employed: Yes Date First Employed No Last Day of Employment
	Current ¹	Wages/Salary: \$
	Average	e # of regular hours per week:Year-to-date earnings: \$through _//
	Overtim	e Rate: \$ per hour Average # of overtime hours per week:
	Shift Dif	fferential Rate: \$ per hour Average # of shift differential hours per week:
	Commis	ssions, bonuses, tips, other: \$ (circle one) hourly weekly bi-weekly semi-monthly monthly yearly other
$\sum_{i=1}^{n}$	∐List any	anticipated change in the employee's rate of pay within the next 12 months;Effective date:
•		
v	If the em	nployee's work is seasonal or sporadic, please indicate the layoff period(s):
Ň		nployee's work is seasonal or sporadic, please indicate the layoff period(s):

S

How to Annualize Income – Case Study

A three-member household applies and discloses the following information: Household (HH) member #1 receives weekly wages, HH#2 receives benefits, and HH#3 is a seasonal employee. Each households' income is annualized below:

• HH #1 provides 4 check stubs: The <u>Gross</u> pay amounts on the check stubs are:

\$251.23 + \$228.67 + \$275.21 + \$222.85 = \$977.96 \$977.96/4 = \$244.49 \$244.49 x 52 = **\$12,713.48**

• HH #2 provides a Social Security award letter: The <u>Gross</u> benefit amount is \$830.74

\$830.74 x 12 = **\$9,968.88**

HH #3 provides a Self-Certification: The applicant discloses he is a seasonal worker, he worked from May - August for a total of \$2,000.00.
 \$2,000.00 Total = \$2,000.00



Income Certification Form – Case Study

- For each household member, each Income Source should be entered on its own line of "Part II" of the Income Certification Form.
- The average Gross Monthly Income amount should be entered in the second column and then annualized and entered into the third column

PART I. HOUSEHOLD COMPOSITION						
Household Member #	Last Name	First Name	Relationship to Household	Date of Birth (MM/DD/YYYY)	Individual with a Disability (Y/N)	
1	Doe	John	HEAD	1/1/1981	Ν	
2	Doe	Jane	Co-Adult	1/1/1981	Y	
3	Doe	Jack	Co-Adult	1/1/1981	N	
4						
5						

÷

	PART II. GROSS ANNUAL INCOME							
Household Member #	Source of Income (Wages, SSI, Unemployment)	Base Monthly Income	Annual Income	Supporting Documentation (Y/N)				
1	Wages	1,059.46	12,713.48					
2	SSI	830.74	9,968.88					
3	Seasonal Wage	N/A	2,000					
4								
5								
	Totals	1890.20	24,682.36					



Income Certification Form – Case Study

• Each applicant should sign the Income Certification

HOUSEHOLD CERTIFICATION & SIGNATURES

The information on this form will be used to determine maximum income eligibility. I/we have provided for each person(s) set forth in Part II acceptable verification of current anticipated annual income. Under penalties of perjury, I/we certify that the information presented in this Certification is true and accurate to the best of my/our knowledge and belief. The undersigned further understands that providing false representations herein constitutes an act of fraud. False, misleading or incomplete information may result in the termination of the lease agreement.

Applicant's Printed Name

Signature of Applicant

Applicant's Printed Name

Signature of Applicant

SIGNATURE OF ORGANIZATION'S REPRESENTATIVE

Based on the representations herein and upon the proofs and documentation required to be submitted, the individual(s) named in Part I of this Income Certification is/are eligible under the provisions of program's rules and regulations to live in a unit in this Project.

Organization's Representative Printed Name

Signature of Representative



Other Forms & Notes

- Other sources of income commonly found include:
 - Child support / Alimony
 - Usually Paid Monthly
 - Some Managers request Attorney General print outs (not required)
 - Dividends and Interest from IRA's, VIP's and 401K's
 - SSI benefits
 - L– Unemployment and workers compensation
 - Monetary Gifts, Car/Cell phone allowances
 - The full amount of public assistance payments.



Award

letters

Other Forms & Notes

• Gross Income does not include the following:

- Casual, sporadic or irregular gifts.
- Amounts which are specifically for, or in reimbursement of, medical expenses.
- Lump sum additions to family assets, such as inheritances, reenlistment bonuses, insurance, capital gains and settlement for personal property losses.
- Income from foster child care payments.
- Income of a live-in aide or Nurse.
- Amounts of educational scholarships paid directly to the student or the educational institution, and the amount paid by the government to a veteran for use in meeting the cost of tuition.
- In cases that have complicated calculations, HEART Grantees are encouraged to communicate with TSAHC to ensure calculations are within the Guidelines.



Documents that are not required for HEART

- Bank statements
 - HOWEVER: If bank statements were collected and revealed other income sources, then those income sources must also be verified as income.
- Property Tax Records
- Social Security Cards
- Mortgage Payment History/Delinquency
- Proof of Homeowners Insurance
 - These items are not required in this funding cycle, however our guidelines change periodically and some of these items may be required in the future.



Other Information

• For HEART critical home repair grantees only:

- Household Income Certifications can be submitted for approval on an ongoing basis or during final reports.
- Repair grants must also submit proof that each home repaired with HEART funds was damaged by Hurricane Harvey and proof that the homeowner did not receive assistance for the repairs through another funding source

Note: Income certifications are NOT required to be submitted for Programmatic Grantees



James Matias Senior Manager, Asset Oversight and Compliance jmatias@tsahc.org 512-334-2153

Celina Mizcles Stubbs Manager, Asset Oversight and Compliance <u>cstubbs@tsahc.org</u> 512-334-2154





Questions?

