Garden Apartments

1340 65th Street, Lubbock, Texas 79412

Owner: RHAC – Garden, LLC

Management Company: J. Allen Management Co., Inc.

Property Manager:

Inspection Date & Time: March 8, 2018 at 11:30 a.m. Inspector's Name: Celina Mizcles Stubbs

Occupancy at Time of Report:	Occupancy at Time of Report: 98% Average Occupancy Over Last 12 Months:		94%			
Number of Units: 62						
Number of One Bedrooms: N/A Number of Two Bedrooms: 6						
Number of Three Bedrooms:	2	Number of Four Bedrooms:	N/A			

	PHYSICAL INSPECTION	YES	NO	N/A
1)	Are the access gates in operable condition?			Х
2)	Is the community monument sign in acceptable condition?	Х		
3)	Is the perimeter fence surrounding the property in acceptable condition?	Х		
4)	Are the grounds and landscaping in acceptable condition?	Х		
5)	Are trees and shrubs properly trimmed?	Х		
6)	Are the grounds free of erosion, foot paths and tree root elevation?	Х		
7)	Are sidewalks clean and in good repair?	Х		
8)	Is parking lot clean and in good repair with handicap parking clearly marked?	Х		
9)	Are recreational/common areas clean, maintained and accessible?	Х		
10)	Are laundry facilities clean, maintained and accessible?	Х		
11)	Is facility equipment operable and in acceptable condition?	Х		
12)	Is the area around the waste receptacles clean and are the enclosures in good repair?	Х		
13)	Is the exterior of the buildings in acceptable condition?	X		
14)	Are hallways clean and maintained?			X
15)	Are storage/maintenance areas clean, maintained and organized?	X		
16)	Are building foundations in good repair?	X		
17)	Are the gutters, downspouts and fascia boards on the buildings in good repair?	X		
18)	Do the building roofs appear to be in good condition?	X		
19)	Do balconies and upper level walkways appear to be in good condition?	X		
20)	Do windows, blinds, doors, and trim appear to be in good condition?	Х		
21)	Is Management addressing all health, fire or safety concerns on the property?	Х		
22)	Have repairs or corrections recommended or required from the last physical inspection been satisfactorily completed?	Х		

COMMENTS: Garden Apartments is a scattered site located at 1340 65th Drive (side A) and 6515 Avenue T (side B). Based on visual observation, both property grounds, sidewalks, and parking lots were clean and free of debris. The common areas (located on A side), buildings, and roofs, were found to be in good condition. During the property inspection, the reviewer noticed a few unpainted stucco repairs that have been completed. The reviewer also noticed that there were less visible broken window blinds than what was noted on the previous year's report.

SECURITY PROGRAM Part I					
1) After review of the prior 3 months of police reports, the following incidents were noted and includes the number of times incidents occurred:					
Incident Type	# of Occurrences	Comments:			
Burglary 1		Burglary – 1			
Theft 2		Theft – 1, Auto Theft - 1			
Criminal Mischief					
Personal Assault	1	Assault – 1			
Drug Related Activity					
Gun Related Activity	4	Shots fired – 3, Suspect with a Gun - 1			
Domestic Violence					

	Disturbance 26 Domestic Disturbance – 14, Civil Disturbance – 7, Fight in Progress – 3, Suspicious Vehicle – 1, Party – 1						
	Other						
	YES NO N/A						
Does the property utilize a crime prevention agreement? X							
3)	Does the property take pro-active measures to address crime on property? If so, add comment X						
4)	Are light checks conducted b	y management staff o	n a weekly basis? If not, add comment.	Х			

COMMENTS: According to the call logs provided dated 12/1/17 through 12/28/18, there were a total of 36 incident calls. 34 of the 36 calls are reported in the chart above. Based on a review of the call logs and the previous year's report, there appears to be a slight increase in criminal activity. Management stated that they carefully review incident logs, follow up with tenants, and issue lease violation when warranted. To help deter criminal activity, South Plains Security patrols 3 to 4 times a week (5:00 pm - 9:00 am) and provides incident reports. In addition, the Property Manager hosts neighbors watch meetings and management confirmed that the local police department drives through the property as a courtesy.

YES	NO	N/A
Х		
Х		
Х		
Х		
Χ		
	X X X	X X X

OFFICE YES NO Is the office neat, the desk uncluttered? Χ Χ

3) Are emergency phone numbers posted? Are the EHO logos clearly posted?

Fair Housing Poster Occupancy Qualifications Is there a compliance department that ensures the set aside and eligibility requirements are being

Does the property require licenses or permits? 7) (Describe) Are property licenses and permits renewed as required?

Are the following displayed in full view in the leasing office?

Are vendor insurance records/binders properly maintained? 9) Are vendors properly screened to ensure proper insurance documents are being maintained?

Which of the following community amenities are provided for resident use? Playground

Community Room BBQ/Picnic Area

Are accurate office hours posted?

Laundry Facility **Business Center**

Pool

Other (describe) COMMENTS:

maintained?

KEY CONTROL	YES	NO	N/A
Does the property use an electronic key tracking system? If not, answer questions 2-5.		Х	
Are all property keys properly coded?	Х		
Is key box locked and secured?	Х		
Is the key code list kept separate from the key box?	Х		
Are locks being changed during unit turnovers?	Х		
	Does the property use an electronic key tracking system? If not, answer questions 2-5. Are all property keys properly coded? Is key box locked and secured? Is the key code list kept separate from the key box?	Does the property use an electronic key tracking system? If not, answer questions 2-5. Are all property keys properly coded? Is key box locked and secured? X Is the key code list kept separate from the key box? X	Does the property use an electronic key tracking system? If not, answer questions 2-5. Are all property keys properly coded? Is key box locked and secured? X Is the key code list kept separate from the key box? X

COMMENTS:

2)

N/A

Χ

Χ

Χ

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Х

Χ

Χ

Χ

	MAINTENANCE PROGRAM	YES	NO	N/A
1)	Does the property have a preventative maintenance program?	Х		
2)	Is the preventative maintenance schedule being implemented?	Х		
3)	Is the maintenance shop clean and organized?	X		
4)	Does the maintenance area have properly documented MSDS material and chemicals labeled properly?	Х		

- 5) How often are Pest Control services provided?
- Monthly pest control services are provided.
- 6) What is the policy for following up on completed service requests?
 - > Once work order have been completed, the Property Manager will call the tenants to ensure the work order was completed satisfactorily.
- 7) What is the property's after-hours emergency policy?
 - > The Property Manager receives all after-hour emergency calls. The Property Manager is then responsible to take action and inform any other necessary parties.
- B) What capital improvements have been scheduled or completed for this budget year?
 - > The Regional Manager stated the following capital improvements will be scheduled for the current budget year. The management office will be updated, funds will be spent on the property's landscaping, and a new playground will be purchased and installed.

Detail of Ongoing Repairs and Replacements Completed in Last Budget Year

- 9) Unit Interior and Appliance upgrades
 - Management has replaced 20 refrigerators, 11 stoves, and 6 hot water heaters in the last budget year.
- 10) Building Exterior and Curb Appeal repairs
 - Exterior painting, stuccos repairs and wood replacements have been completed in the last budget year.
- 11) Amenity upgrades
 - No amenity upgrades were completed in the last12 months.
- 12) Other repairs or replacements
 - According to management, repairs and replacements are being completed in preparation for the REAC inspection.

Number of service requests received:	34	
Number of requests open from prior periods:	0	
Number of service requests completed:	30	
Number of service requests completed within 24 hours:	22	
Number of outstanding service requests:	4	

- 13) On average, how many days does it take to complete a work order?
 - On average, it takes 2.5 days to complete and close a work order.

COMMENTS: Based on conversation and a review of the Service Request Activity Report (dated 2/1/18 – 3/28/18), the 4 outstanding work orders are non-emergency items and are scheduled to be completed.

MARKETING

Complete the table below with the most recent information available.

SOURCE	COST	# of Prospects	# of Leases
Drive-By/Word of Mouth	\$0	0	0
Flyers			
Resident Referral (Management does not pay resident referrals)			
Locator Service			
Printed/Internet Advertising (Local Newspaper/Thrifty Nickle, 2)	\$49	2	0
Other Source (Prior resident: 1, Current Resident: 1, Other: 6, Other 20, Local Housing Authority: 1)	\$0	29	11
TOTAL	\$49	31	11

The rental activity reflected in the above table was for the month of: 1/1/18 through 3/8/18

		YES	NO	N/A
2)	Is the property doing bilingual advertising?	Х		
3)	Does the property have any competitors nearby?	Х		
4)	Does the property "shop" their competitors?		Х	
5)	Does the property complete a market survey at least monthly?		Х	

COMMENTS: A review of the Primary Advertising Source Evaluation report disclosed that "Other" was listed twice as traffic source type. Management is encouraged to update the report to remove one of the two "Other" source type and to add any other traffic source types that best describes the source of traffic at this property. For example, walk-ins, phone call inquires, google, etc. This will be reviewed next year.

LEASE RENEWAL YES NO N/A

1)	Does it appear that an effective lease renewal program is in place? If no, please comment below.	Х		
2)	What percentage of residents renewed last month, past 6 months, and past 12 months?	Current: N/A	6 months: N/A	12 months: 42%
3)	What percentage of move-outs in the last 12 months were due to eviction/non-payment of rent or "skip"?	14%		
4)	Are lease renewal/rent increase notices sent to residents at the 120-day, 90-day, 60-day and 30-day timeframes prior the end of the lese contract? If not, comment below.	Х		
5)	Are rent increase notices sent to residents at least 30-days prior to the rent increase implementation?	Х		
6)	Are individual files being reviewed to determine renewal/non-renewal status?	Х		
7)	Are renewals and re-certifications tracked and monitored with property management software? I.e., Yadri, Onesite, or Owner/Agent created software?	Х		
8)	Are rent increases being implemented?	Х		
0)	When was the last rent increase implemented? What was the average rent increase?			

- 9) When was the last rent increase implemented? What was the average rent increase?
 - > The last rent change was effective November 2017 with an average increase of \$6.00.
- 10) How many households are currently on month-to-month leases?
 - There are no month-to-month leases.
- 11) What is the charge for month-to-month leases?

Vacant units are inspected: Daily.

8) How many vacant units are in progress of being made ready?
 There was one vacant unit on the day of the onsite visit.

➤ N/A

COMMENTS:

	VACANT/MAKE READY UNITS					
1) Numb	er of vacant units at time of activity report:			1		
2) Numb	2) Number of completed made ready units at time of activity report:					
3) Numb	er of completed one bedroom units at time of activity report:			0		
4) Numb	er of completed two bedroom units at time of activity report:			0		
5) Numb	er of completed three bedroom units at time of activity report:			0		
6) Numb	er of uncompleted made ready units at time of activity report:			1		
7) Numb	er of uncompleted one bedroom units at time of activity report:			0		
8) Numb	er of uncompleted two bedroom units at time of activity report:			1		
9) Numb	er of uncompleted three bedroom units at time of activity report:			0		
	Units Walked					
Unit #	Brief Description					
2A	(2x1.5) Occupied.					
9B	(2x1.5) Occupied.					
22A	(2x1.5) Vacant: Sheet rock beneath kitchen sink has small hole. See comment.					
33A	(3x1) Occupied.					
	Down Units Walked (units vacant and unready for extended period of time and	d all down un	its)			
Unit #	Brief Description					
NA						
		YES	NO	N/A		
1) Does	the Unit Availability Report match the make ready board?	Χ				
2) Are ur	nits being turned in a timely manner?	Х				
3) Are th	ere any down units?	Х				
	4) Are there vacant units that have been vacant for an extended period of time? If so, please comment below.					
	Is management utilizing property software (i.e., Yardi, Onesite, or an owner/agent created) to monitor the timely preparation of units? If not, comment.					
6) How c	ften are occupied units inspected?					
➢ Oc	cupied units are inspected: Quarterly.					
7) How o	ften are vacant units inspected?					

- 9) What is the company policy on the number of days to turn vacant units?
- The company policy is to turn vacant units within 3-5 business days.

COMMENTS: Prior to the issuance of this report, management provided TSHAC with a copy of the completed work order for unit 22A.

BUDGET MANAGEMENT

YES

NO

N/A

- 1) Are three bids solicited in order to obtain materials, supplies, and services?
 - Three bids are required to be obtained and reviewed prior to moving forward with purchases or services.
- 2) Have there been any large unexpected repairs or purchases that have negatively affected the current budget?
 - The Regional Manager stated that the following affected the budget negatively. Mileage for additional property training, Real Page compliance charges, and profession fees due to multiple evictions. Due to the occupancy in the last 12 months, maintenance expenses and turn over expenses are down.
- 3) Explain YTD variances of 10% or greater.

Expense Items that Varied by 10% or Greater from the Budget for Year to Date Operations Ending

(Please note that a positive variance is under budget and a negative variance is over budget.)

EXPENSE ITEM	ACTUAL	BUDGET	VARIANCE	%	EXPLANATION
Administrative Expenses	\$2,107	\$1,878	(\$229)	(12%)	Professional Fees, Seminars/Staff Training, and Real Page
Maintenance Expenses	\$1,770	\$2,734	\$964	32%	Drapes/Screens, Electrical Lights, Cleaning Supplies, and Tools/Equipment
Services Expenses	\$4,009	\$4,693	\$683	14%	Pest Control and Fire Alarm/Extinguisher
Routine Replacement Expenses	\$1,806	\$2,833	\$1,027	36%	Vinyl, Dishwashers and Water Heaters

COMMENTS: The Budget Comparison report dated 1/31/18 was used to complete the chart above.

REVENUE						
FOR THE MONTH ENDING	JANUARY 2018	YEAR TO DATE AS OF: JANUARY 2018				
Gross Potential	\$38,973	Gross Potential	\$38,973			
Budgeted Rental Income	\$35,715	Budgeted Rental Income	\$35,715			
Actual Rental Income Collected	\$36,636	Actual Rental Income Collected	\$36,636			
Variance + (-)	\$920	Variance + (-)	\$920			
Other Revenue	\$478	Other Revenue	\$478			
Total Collected	\$37,114	Total Collected	\$37,114			
Budgeted	\$36,048	Budgeted	\$36,048			
Variance + (-)	\$1,066	Variance + (-)	\$1,066			

COMMENTS:

ACCOUNTS PAYABLE	YES	NO	N/A
1) Is the payable report up to date?	Х		
2) Is the property in good standing with all vendors?	X		
 Are invoices processed weekly? The Property Manager processes invoices daily. 			
COMMENTS: The chart was completed using the Vendor Aging Report dated 2/28/18.			\$2,658
			\$369
	60 Days and Over:		\$4,456
	TOTAL		\$7,483

Ī	DELINQUENCIES	YES	NO	N/A
ĺ	1) Is the delinquency report up to date?	X		1
I	2) What is the rent collection policy?			

- > Rent is due on the 1st and considered late on the 6th day. An initial late fee of \$5 is incurred at that time and an additional daily fee of \$1 is accrued until rent is paid. Late fees will not exceed \$30.
- 3) When is legal action taken against delinquent accounts?
 - > According to management, legal action against delinquent accounts is taken around the 22nd of each month.
- 4) Does the property currently have any resident(s) under eviction?

5) Does Housing have any outstanding balances?	Χ	
COMMENTS: The information was taken from the Delinquency and Prepaid reports dated 3/21/2018.	0-30 Days:	\$1,654
	30-60 Days:	\$1,101
	60 Days and Over:	(\$1,111)
	TOTAL	\$1,644

RETURNED CHECKS	YES	NO	N/A				
1) Total number of returned checks in the past 3 months:	0						
2) Has the manager collected and deposited all returned checks?			X				
3) Is the manager following company policy on returned checks?			X				
COMMENTS:							

	PERSONNEL	YES	NO	N/A
1)	Does owner/agent have a system/procedure for providing field supervision of on-site personnel?	Х		
2)	Does the property appear to be adequately staffed?	Х		
3)	Is overtime being controlled?	Х		
4)	Were requested pre-audit reports submitted on time?	Х		
5)	Does it appear that personnel are team oriented?	Х		
6)	Are name tags/photo IDs being worn by the maintenance personnel?		Х	
7)	Was management staff prepared for the site visit?	Х		
8)	Has staff turnover occurred since the last site review?		Х	
9)	Are weekly staff meetings held?	Х		
10)	Have personnel been trained in Fair Housing?	Х		
11)	List training staff has received in the past year. ➤ Onsite staff has completed Grace Hill and One Site training.	1	1	

OWNER PARTICIPATION	YES	NO	N/A			
Does the owner have access to the software system utilized to manage the property?	Х					
2) How often are reports submitted to the owner? > Reports are requested and/or pulled from the Onesite system at the Owner's discretion.						
3) What is the dollar amount of an unbudgeted or over budget expense that requires owner approval for the release of funds? > The Property Manager is required to get the owner's approval for any dollar amount on expenses that are not budgeted. The Regional Manager is required to get owner approval for amounts over \$1,000.						
4) Are the funds for needed capital improvement items, turning of units, and marketing campaigns released by the owner according to what has been budgeted?	X					

COMMENTS:

SUMMARY OF OBSERVATIONS AND FINDINGS

No Observation and No Findings.



















