TEXAS STATE AFFORDABLE HOUSING CORPORATION

BOARD MEETING

TSAHC Offices 6701 Shirley Avenue Austin, Texas 78752

Tuesday,
December 6, 2022
10:34 a.m.

BOARD MEMBERS:

WILLIAM H. DIETZ, JR., Chair VALERIE V. CARDENAS, Vice Chair COURTNEY JOHNSON-ROSE, Member (absent) ANDY WILLIAMS, Member LEMUEL WILLIAMS, Member

I N D E X

AGENDA ITEM	PAGE
CALL TO ORDER ROLL CALL CERTIFICATION OF QUORUM	4
PUBLIC COMMENT	5
PRESIDENT'S REPORT David Long Tab A: Homeownership Finance Report Tab B: Development Finance Report Tab C: Quarterly Compliance and Resident Services Reports Tab D: Quarterly Fundraising Report Tab E: Monthly Financial Reports	7
ACTION ITEMS IN OPEN MEETING:	
Tab 1 Presentation, Discussion and Possible Approval of Minutes of the Board Meeting held on October 18, 2022.	14
Tab 2 Presentation, Discussion and Possible Approval of the Fiscal Year 2022 Annual Independent Financial and Single Audit Reports.	15
Tab 3 Presentation, Discussion and Possible Approval of a Resolution Regarding the Submission of One or More Applications for Allocation of Private Activity Bonds to the Texas Bond Review Board for Qualified Mortgage Revenue Bonds.	27
Tab 4 Presentation, Discussion and Possible Approval of a Resolution Authorizing the Issuance, Sale and Delivery of Single Family Mortgage Revenue Bonds, Series 20237 (Non-AMT); Authorizing a Trust Indenture, Official Statement, Bond Purchase Agreement and Continuing Disclosure Agreement Relatin to Such Bonds, Making Certain Findings and Determinations; Authorizing the Execution of Documents and Instruments Necessary or Convenient to Carry Out the Texas State Affordable Housing Corporation Single Famil Home Loan Program Relating to Such Bonds; and Containing Other Matters Incident and Related Thereto	t ng of

Tab 5	Presentation, Discussion and Possible Approval of a Resolution Regarding the Submission of one or more Applications for Allocation of Private Activity Bonds, Notic of Intention to Issue Bonds and State Bond Applications to the Texas Bond Review Board and Declaration of Expectation to Reimburse Expenditures with Proceeds of Future Debt for Juniper Creek Apartments.	d
Tab 6	Presentation, Discussion and Possible Approval of a Resolution Authorizing the Texas State Affordable Housing Corporation to take preliminary action to carry out the financing of Juniper Creek located in Austin, Texas, including creating entities, negotiating finance documents, and filing applications to obtain debt and grant financing for the Project.	
Tab 7	Presentation, Discussion and Possible Approval of a Resolution Regarding the Submission of one or more Applications for Allocation of Private Activity Bonds, Notic of Intention to Issue Bonds and State Bond Applications to the Texas Bond Review Board and Declaration of Expectation to Reimburse Expenditures with Proceeds of Future Debt of Norman Commons Apartments.	d e
Tab 8	Presentation, Discussion and Possible Approval of a Resolution approving a Texas Housing Impact Fund Loan to June West, LLC in an amount not to exceed \$3,000,000 for the June West Apartments project.	55
Tab 9	Presentation, Discussion and Possible Approval for Publication and Public Comment of the Draft of the Texas State Affordable Housing Corporation's 2023 Annual Action Plan.	61
Tab 10	Presentation, Discussion and Possible Approval of the Texas Foundations Fund: Disaster Recovery Guidelines.	66
CLOSED ME	ETING	one
ACTION IT	EMS IN OPEN MEETING	
ANNOUNCEM	ENTS AND CLOSING COMMENTS	68
ADJOURN		69

1	<u>PROCEEDINGS</u>
2	MR. DIETZ: It is 10:34 a.m., and the Texas
3	State Affordable Housing Corporation Board of Directors
4	meeting for December is called to order.
5	We'll do roll call. Bill Dietz, chair, I am
6	here.
7	Valerie Cardenas?
8	MS. CARDENAS: Present.
9	MR. DIETZ: Courtney Johnson-Rose is absent.
10	Lemuel Williams?
11	MR. L. WILLIAMS: Present.
12	MR. DIETZ: Andy Williams?
13	MR. A. WILLIAMS: Present.
14	MR. DIETZ: Okay. So, we do have a quorum.
15	Let's begin by saying the Pledge of Allegiance
16	to the United States flag.
17	(The United States Pledge of Allegiance was
18	recited.)
19	MR. DIETZ: And to the Texas flag.
20	(The Texas Pledge of Allegiance was recited.)
21	MR. DIETZ: Okay. Is there any public comment
22	before we begin? I think there is.
23	MR. LONG: Katie is going to come up and we're
24	going to have a presentation, so it might take a few
25	minutes, and we'll probably want to take some pictures

before we start into any other public comment or the Board meeting itself.

MR. DIETZ: Great, fantastic.

MS. CLAFLIN: Good morning. My name is Katie Claflin, Senior Director of Communications and Development, and I'm here to introduce a few very special guests.

First, I'd like to introduce Chris Rios, Vice
President for Social Impact and Sustainability with Wells
Fargo, who is here to present a \$45,000 grant check to
TSAHC. The award will support the Texas Housing Impact
Fund, which is TSAHC's loan fund for affordable housing
developers, and the grant is enabling TSAHC to provide a
deferred forgivable loan to support Cady Lofts, which when
completed will provide 100 units of permanent supportive
housing to the Central Austin community.

Also, proud to mention that Cady Lofts is one of the development teams that's currently participating in our Texas Supportive Housing Institute.

The award from Wells Fargo will allow TSAHC specifically to provide a deferred forgivable loan to support four units for very low-income households that are eligible for Medicaid long-term services and supports. These units will be instrumental in helping individuals with disabilities transition from institutional settings

into community-based housing.

Before we ask Chris to present the check, I also want to recognize just a couple of other special guests that we have. We have Sally Gaskin, who is President of SGI Ventures, and Suzanne Schwertner, who is Director of Development with the Housing Authority of the City of Austin, and they are both integral members of the Cady Lofts development team.

So with that, I'd like to hand it over to Chris to present the check.

MR. RIOS: Thank you, Katie.

And before we do the check, I just want to thank this board and the staff of TSAHC for being an integral partner in this community and providing tangible solutions to helping provide much needed homes for members of our community.

We at Wells Fargo believe that affordable housing is right for people to be able to live and work where they want to raise their families, and without partners like TSAHC, without the men and women that work here, and you all dedicating your time and volunteering, it takes a village. So, we're just grateful to be a partner and here to help, and we look forward to continuing to be of service to be an integral partner in helping to provide these affordable housing solutions to

our community. 1 2 So, thank you very much for your support. And let's celebrate a little bit with a photo, 3 shall we? 4 5 (Pause for presentation of check and photos.) 6 MR. DIETZ: Thank you all for being here and 7 thanks to Wells Fargo for its support of this project and 8 for its ongoing support over the years. Partner has been 9 a great partner to us. Thank you. 10 (Applause.) MR. DIETZ: Is there any additional public 11 12 comment? 13 MR. LONG: I wish there were more checks and 14 comments like that. 15 (General laughter.) 16 MR. DIETZ: It appears there are no more public comments, so we'll go into the president's report. 17 18 Long. 19 MR. LONG: Thank you, Mr. Chairman, members. 20 First, I'd like to again just thank Chris and 21 Sally and the team from the City of Austin for allowing us 22 to partner with them on that. For those of you that may 23 remember, Chris was with a prior financial institution 24 that also supported the Corporation, so it's really nice

that when he did move to a different financial

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institution, Wells Fargo, that he continued to recognize, and our partnership with him is something that he's maintained, so we appreciate that a lot.

As always, your board packet contains the monthly reports from the various program areas, tabs A through ${\tt E.}$

And, I would kind of just mention real quickly that we've been working -- Nick Lawrence in our office has been kind of the spearhead on that -- we've been working on a network transition to the Cloud. We have been server-based for almost 20 years and we've been working on that transition. I think it's been with a lot of smoothness and some rough patches here and there, but all in all we're happy to have that kind of transition has been made.

We're working to improve our internet speed and restore the employee-specific attributes. We have certain software and other things that we need to coordinate on, but otherwise, that transition has been going on to ensure we have the proper security and everything else, and it really is a nice option for us to have, and I thank Nick for all the work that he's put into doing that.

Valerie is going to talk with you a little bit later in the agenda about the audit that we just had in the Audit Committee, so I want to thank the Audit

Committee for their consideration during that.

And we, as the Loan Committee -- since we didn't have a November Board meeting, we met on the 14th of November as the Loan Committee, and during that meeting the committee reviewed and approved a \$3 million construction loan to June West Apartments, which is an 80-unit complex in Austin. And then we also approved a nine-month extension of our loan commitment to the Cady Lofts -- which you just heard about, which is one of the awards that that the money will be used for -- also in Austin.

I also like to always thank Andy Williams for his participation on that. It was a little bit of a moving target being that we didn't have a Board meeting, we had the 14th as a date for the Loan Committee, and we appreciate Andy's participation.

Single Family updates. The Corporation's Homeownership team conducted seven Realtor training courses; I think we served 88 Realtors in that process. We also have our ongoing mandatory lender training course for anybody that signs up for our program to participate in our Single Family Programs. We had 480 loan officers sign up for the required training, and 740 completed the training during that period, so we had a lot of people participating.

And obviously, with the market being a little volatile, we're still seeing a lot of demand for our programs, and I think it just shows the need for affordability. We actually signed up eight new lenders since the last time we met, again just showing continued demand and utilization of our programs.

So, I really appreciate the Single Family team's efforts to ensure that we're reaching out and coordinating with all of our lender and Realtor partners, because they do a phenomenal part of the marketing of our programs to the people who are looking to buy homes.

Under Marketing, we released our 28th podcast segment on November 18, which featured Michael Wilt interviewing Rode, R-O-D-E, Architects on affordable housing design topics. I always encourage the Board, some of you have participated on those, we appreciate your participation. If you haven't had a chance, they're always pretty darn interesting to listen to and very good information is disseminated through those podcasts, so please feel free.

In addition to the funding that we just announced from Wells Fargo, the Corporation was awarded a \$20,000 grant from PNC and a \$10,000 grant from Texas Community Bank to support our 2023 Housing Connections trainings. And we also raised \$4,100 from lenders and

Realtors as part of our Giving Tuesday Campaign in support of our 2023 Housing Connections trainings as well. So very supportive and the outreach continues to be very positive, so very thankful for that.

The Texas Supportive Housing Institute, we continue to host our 2022 institute in person here in the offices right here in this room. The institute runs from September to December and is providing training and technical assistance to six development teams this year, working on building permanent supportive housing here in Central Texas. Again, most of it is focused here in Central Texas this year.

Michael Wilt moderated a panel at the Texas

Association of CDCs annual policy summit, focusing on

public facility corporations. So again, Michael continues

to be a speaker at that, and we appreciate Michael's

willingness to moderate a panel, probably one of the most

heated panels that we sat through, a little bit of a

difference of opinion on the public facilities

corporation.

I do want to announce -- I think I mentioned in October we were working towards this, she just wasn't available, but I do get to introduce and embarrass her a little bit now. The Asset Oversight and Compliance

Department recently hired a new team member. She has

already been traveling and she's here with us today. 1 2 let Celina come up and formally introduce her, and that 3 would be Mercedes Dunmore. You want to come up? 4 MS. STUBBS: Good morning, Board members and 5 Chair. This is Senior Manager of Asset Oversight and 6 Compliance, Celina Mizcles Stubbs, and this is Mercedes 7 Dunmore. We hired her at the end of October to fill the 8 spot that we had to assist with completing AOCs. 9 Would you like to give a little bit about your 10 background? MS. DUNMORE: I'm Mercedes Dunmore. As Celina 11 12 stated, I am very new to TSAHC as of the end of October. 13 I come from property management side, I have a little 14 compliance background, so I've been able to use some of my 15 onsite training and knowledge to help me with the AOCs 16 that we've started already. 17 MS. MIZCLES STUBBS; So, we've completed a round of three trips, and we're concluding our year with two 18 19 onsite AOCs here in Austin, Texas, which Mercedes will be 20 leading, and then next year we will let her fly on her 21 Anyhow, we'd like to welcome Mercedes. 22 MR. DIETZ: Welcome. Thank you. 23 (Applause.) 24 MR. LONG: I had no idea I'd be embarrassing

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Celina as much as I did.

The other thing I wanted to report before I conclude, Mr. Chairman, is that over the last several months -- if you remember several years ago we purchased Rollins Martin, which is a tax credit apartment complex in East Austin; it is something that we have owned and continually worked on upgrading and maintaining not only a positive living experience for the tenants but upgrading each and every one of the units.

Over the last several months, we had reached a point where the tenants weren't relocating or moving out and we ran into a stumbling block of where we just couldn't get the remaining units renovated, and so the team came up with a plan, Celina came up with a plan that we would basically relocate tenants into a renovated unit for a period of time while we renovated their unit and we just continued to domino effect that, and it worked out really well. And as James's report says to me: I'm very happy to report that the final seventh unit at Rollins Martin has been rehabbed, and the tenants are all moved back into their homes.

So a big, big thank you to James and Jesse for making that happen. It's a lot of work to coordinate all that. We had a cargo unit onsite in the parking lot holding all the materials as each unit was done, so I'm just very excited to have that complex completely

renovated, and we just had some additional roof work done 1 and we'll continue to do more work on that and we'll 3 continue to ensure that the tenants there have a very positive living environment, and we'll continue to work 4 5 with them as we continue to be the owners of that 6 property. 7 It serves some of the lowest income individuals 8 that we're able to serve through that project, so we're 9 very thankful to have that, but thought I'd update you with that. 10 11 And with that, Mr. Chairman, I'll conclude my remarks unless there's any questions. 12 13 MR. DIETZ: Great. Thank you. 14 Are there any questions for Mr. Long? 15 (No response.) 16 MR. DIETZ: Okay. Then, we will move into our 17 action items for the open meeting. Before we do that, would you mind passing my 18 19 Perrier back to me? 20 (General talking and laughter.) 21 MR. DIETZ: Tab item 1 is the presentation, 22 discussion and possible approval of the minutes of the 23 Board meeting that was held on October 18, 2022. Are 24 there any questions or corrections or comments about the

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minutes?

1	MS. CARDENAS: None, Mr. Chairman. I motion to
2	approve the minutes as presented.
3	MR. DIETZ: Thank you.
4	Is there a second?
5	MR. A. WILLIAMS: I'll second.
6	MR. DIETZ: It's been moved and seconded that
7	we approve the minutes as presented.
8	Is there any public comment?
9	(No response.)
10	MR. DIETZ: Hearing none, all in favor please
11	say aye.
12	(A chorus of ayes.)
13	MR. DIETZ: Any opposed?
14	(No response.)
15	MR. DIETZ: Okay. The minutes are approved as
16	submitted.
17	Tab item 2 is the presentation, discussion and
18	possible approval of the fiscal year 2022 annual
19	independent financial and single audit reports.
20	MR. LAWRENCE: Hello. I'm Nick Lawrence, the
21	controller.
22	We are here to look at the audit for this year.
23	We're required by state statute to have an annual audit
24	each year. There is an updated draft copy in front of you
25	that looks like this. There were a few clerical errors in

the one in the packet, nothing substantial, but I just wanted to let you know this is right there.

And Jimmy Romell, from Maxwell, Locke & Ritter, is here to present the audit.

MR. DIETZ: Great.

MR. ROMELL: Good morning, everyone. As Nick mentioned, we'll be covering the audit report for your fiscal year ended August 31, 2022. We did meet with the Audit Committee previously to this full Board meeting and went through the audit report in a little bit detail, so this morning I'll be going through it at a much higher level of detail, but obviously, as I'm going through, if you have any specific questions on anything in the report, definitely let me know.

So, just one thing to mention up front is there were some changes to our professional auditing standards that became effective for the fiscal year '22 audit process. It really didn't change the overall audit process significantly but there were a few changes in the report as far as the presentation than what y'all have seen in prior years, so I'll just kind of point a couple of those out as we go through.

So, we'll go ahead and start with the independent auditor's report, and so the one thing that did change because of the new auditing standards that were

implemented is previously our opinion on the financial statements was on the second page of the independent auditors report, now it's the very first paragraph, so it definitely brings it up to the very front of the report. But, we are issuing an unmodified or clean opinion, which is the highest level of assurance we can provide, on TSAHC's financial statements for your fiscal year ended August 31, 2022.

So, we'll skip ahead to where the financial statements begin on page 13. So, on page 13, is going to be your statement of financial position, so the first page is going to cover total assets which were about \$327.9 million at the end of fiscal year '22. That's an increase of about \$74.8 million over the prior fiscal year. The increase is primarily due to notes receivable from the Single Family Programs that increased the total asset balance.

And then the following page, page 14, you'll see total liabilities of about \$24 million, which is a decrease of about \$23.7 million from fiscal year '21. The primary reason for the decrease is payments that were made on your outstanding notes and bonds during fiscal year '22.

And then, also to mention on both 13 and 14 there was one new accounting standard that was implemented

during the fiscal year '22 audit process related to leasing transactions. So, TSAHC actually has a few agreements where they serve as the lessor. So, under the new guidance there's actually now going to be a lease receivable for payments that are due to TSAHC over the term of the lease which ends up as an asset on your statement of net position, and then the offset to that is a deferred revenue balance for the revenue that will be earned but hasn't been collected as of the end of the fiscal year.

So, the overall net impact on your financial statements is pretty minimal; it's about \$220,000 of lease receivable and about \$216,000 of deferred revenue, so about a \$4,000 overall net impact to your net position. I just want to point that out, that is new for your fiscal year '22 audit process.

MR. L. WILLIAMS: So, we still count -- so as a receivable, we still look at that as cash even if we didn't receive it?

MR. ROMELL: Well, so it's an asset.

MR. L. WILLIAMS: It's an asset. Okay.

MR. ROMELL: Because that's the amount that you're going to be due throughout the term, the future payments that are due as part of that agreement. So previously those, unless it was really significant,

weren't required to be shown on your statement of net position.

MR. L. WILLIAMS: Gotcha.

MR. ROMELL: So, you're bringing on an asset but you're actually bringing on a corresponding liability that almost negates it, so as an overall impact to your bottom line it's really not overly significant. But, it just provides a little bit more transparency to entities, especially entities that have very significant leasing terms.

Actually, it's on the lessor side, which TSAHC has, but also on the lessee side, which is what we will typically see for a lot of governmental entities. The lessee side is kind of what drove kind of having the standard in place, because before, unless it met certain criteria, it actually wouldn't end up on your statement of net position, it would just require disclosure in the footnotes as far as what you may owe. But now, under the new standard a lot more things will end up actually on the face of your financial statements versus kind of being buried a little bit in the disclosure in the notes.

MR. L. WILLIAMS: I appreciate that. Thank you.

MR. ROMELL: And the last thing on page 14, under net position, at the end of fiscal year '22, you had

about \$303.6 million of net position. Of that amount, \$292 million is considered unrestricted, which means it's available for general operations of TSAHC.

Moving on to page 15, this will be your statement of revenues, expenses and changes in fund balance. Revenues of about \$107.6 million in fiscal year '22, it's actually a decrease of about \$23.3 million from fiscal year '21, primarily due to less loan volume in fiscal year '22 because of increased mortgage rates.

And then, on the expense side, about \$9.3 million of expenses in fiscal year '22, an increase of about \$830,000. The primary reason for that increase is there were state grant expenditures that were incurred during fiscal year '22 that were not incurred previously.

And then, just one additional thing to note, under your second lien program for your Single Family Program, you have forgivable loans that when they are initially entered into, you record a receivable on your statement of net position and then a corresponding revenue for the revenue earned in relation to that program. But because they're forgivable, the actual expense, once forgiveness is earned, is not incurred until you actually do the forgiveness.

So, there's a little bit of a timing issue of when the revenues hit versus when the expenses hit, so

since that program started for the fiscal year '20 audit, you haven't had any kind of forgiveness expense that has hit your financial statements yet. So, next year will be the first year those expenses start hitting and so more than likely you'll see an operating loss on your financial statements next year as those forgivenesses happen in relation to those notes receivable balances, and then on a go-forward basis a lot will just depend on the timing of forgiveness versus actual new notes that are entered into during the fiscal year.

But, I just wanted to point that out. That's why the net position over the last two or three years has been steadily increasing and increasing pretty significantly, because you're getting the revenue but you're not getting the expense yet. So, once forgiveness happens, it will kind of flip the other way.

So, moving on to page 18, are the notes to the financial statements, and I was just going to cover a few things within the notes. On pages 23 and 24, bottom of page 23 indicates the new lease standard that I just discussed that was implemented during fiscal year '22, and then on page 24 there are two additional accounting standards that will be effective for your fiscal year '23 audit.

These standards would have been included in

your prior audit reports the last couple of years, but just know we'll be working with management of TSAHC to further determine the overall impact of the implementation of these two new standards for your fiscal year '23 audit.

And then, the cash investments footnote that begins on page 24, if you'll recall, there's a biannual requirement that we actually present a separate report in relation to TSAHC's compliance with the Public Funds Investment Act.

We actually did it in fiscal year '21, so this year we're not required to do a formal report for the Board, we'll do it again for fiscal year '23, but we still are required to review the overall compliance with the Public Funds Investment Act as part of our audit process, and we noted no instances of noncompliance in relation to the PFIA during fiscal year '22.

Then moving ahead a few pages to page 31, note 7, this is the new disclosure that's required in relation to the new lease standard that was implemented during fiscal year '22. It just gives additional information as far as the leasing agreements that are in place, if there's any termination or renewal option, and then also the overall lease revenue, since these are related to the lessor side of things, the lease revenue that was earned during fiscal year '22.

So now, we'll go ahead and skip ahead to the federal and state awards section, which is behind the footnotes; it begins after page 39. And so, the federal and state awards section there's going to be two reports we'll cover. Our audit is required to be performed under Government Auditing Standards, so the first report after the federal and state awards section is our report under those Government Auditing Standards, and just want to note that we noted no material weaknesses in internal control over financial reporting as part of our audit, and also no reportable instances of noncompliance under Government Auditing Standards.

The next report is going to be our report over the testing of the major federal and state grant programs, so this is the first year that we have been required to test a state program because you had a state grant that exceeded \$750,000 of expenditures during fiscal year '22.

We've always historically only done the federal programs, so this year we did one federal program, which was the Capital Magnet Fund, which we've done the last two years, and then on the state side it was the Affordable Housing Partnership Grant that was received from HHSC.

So, this report notes that we're issuing an unmodified or clean opinion over compliance in relation to both programs, and also we noted no material weaknesses in

internal control over compliance in relation to both programs.

Then lastly, if you turn to page 47, this is going to be your schedule of findings and questioned costs. This is just a good summary document to kind of go over everything that we've previously discussed in regards to clean opinions, as well as no material weaknesses have been identified.

It lists out the federal and state programs that we tested. And then at the very bottom, just to point out to the Board, you'll see there's two lines for low-risk audit key status.

On the federal side, because you've had federal grant audits performed the last two years, you qualify as a low risk auditee. On the state side, since this is the first year you had a state single audit performed, that's why that box is checked no, because you have to have two years of audits in order to qualify as a low risk auditee status.

It doesn't really change what we did this year, but just want to point that out because I know sometimes boards have questions when they see something that could be low risk but it's checked the opposite.

And then lastly, just want to communicate just some overall governance responsibilities as far as what we

did as part of our audit process. We actually want to thank Nick and Melinda and Betsy and everyone else here at TSAHC for all their assistance during the audit process. We had no difficulties or disagreements while performing the audit, we identified no audit adjustments as part of our overall audit process, and then also, there will be a formal governance letter that will be issued which will include a representation letter that Nick, David and Melinda all signed indicating that we were provided to perform and complete our audit this year.

And with that, I'll open it up to any questions you may have for me.

MR. DIETZ: Thank you for the presentation. And thank you to our vice chair for chairing the Audit Committee.

Any questions from the Board or comments?

MS. CARDENAS: I can just say that the report was very comprehensive. You all heard the outcome which was, you know, the clean opinion and issuing the highest level of assurance. I know Melinda, as he stated, Nick and Betsy, they did an outstanding job, I think, for the Corporation for us to receive that, and so as such, the Audit Committee did move to approve the report, and so we're now obviously bringing it to the Board and giving the same recommendation.

1	MR. DIETZ: Great, perfect. Thank you.
2	I think coming from the committee we don't
3	really need a motion.
4	Is there any public comment?
5	(No response.)
6	MR. DIETZ: You want to still have the motion?
7	We'll go ahead and have the motion.
8	MS. CARDENAS: So, Mr. Chair, I motion to
9	approve tab item 2, which is the fiscal year 2022 annual
10	independent financial and single audit reports for
11	approval.
12	MR. DIETZ: Is there a second?
13	MR. A. WILLIAMS: I'll second.
14	MR. DIETZ: Okay. It's been moved and seconded
15	in addition to coming from the committee, and is there any
16	public comment?
17	(No response.)
18	MR. DIETZ: All in favor please say aye.
19	(A chorus of ayes.)
20	MR. DIETZ: Okay. It is approved as submitted.
21	Thank you very much.
22	MR. ROMELL: Thank y'all.
23	MR. LONG: Mr. Chairman, if I might, before we
24	go on to the next tab item. I said this at the Audit
25	Committee, I'd like to say it on the record for this. I

know you've all mentioned Melinda, Nick and Betsy, but I mentioned this earlier, I've been doing this with Melinda -- and now Nick, who's been here 20 years -- 20 years or more with the Corporation. We've never had a finding or an audit concern, and I just want to thank them for their continued efforts to ensure that the Corporation's financial position and our accounting of all that we manage -- and it's grown considerably over those 20 years -- that they do a phenomenal job of making sure that when we do have our audits that everything is not only together and managed properly but the information flows to the auditors as needed. So, thank you for that.

MR. DIETZ: We have got a good staff and good leaders, and you're right; it's gotten a lot more complex just in the time period that I've been on the Board, so absolutely.

All right. We'll move on to tab item 3, which is the presentation, discussion and possible approval of a resolution regarding the submission of one or more applications for allocation of private activity bonds to the Texas Bond Review Board for qualified mortgage revenue bonds.

MS. ELLINOR: Good morning, Chairman and Board Members. I'm Sarah Ellinor. I'm Senior Manager of Homeonwership Programs at TSAHC.

With me, today, I have David Jones with CSG Advisors, our financial advisor. He will supply some market color and background as to why this bond deal is being developed, and then I will present after he gets done.

MR. JONES: Thank you, Sarah.

Mr. Chairman, Members of the Board, thanks for having me today. As Sarah said, my name is David Jones with CSG Advisors. We're financial advisors to TSAHC on their Single Family Program and a variety of HFAs and other public entities across the country.

Just to give a little flavor, as Sarah described, about the market for single family financing and why we're coming to you today seeking approval of this bond issue. Just looking back to over 12 months ago, just the capital market and the industry environment was incredibly different. As I'm sure you're aware, with the Federal Reserve purchasing \$35 billion of mortgage-backed securities a month, really providing a lot of stimulus to keep rates low, both short term rates and long-term mortgage rates to stimulate the economy. That's obviously changed since the beginning of 2022 with them now increasing the short-term rates and not purchasing any mortgage-backed securities and actually letting them roll off their balance sheet.

So, what's happened as the year has played on is that not only have every single interest rate increased, short term rates, Treasury rates, et cetera, mortgage rates have increased, as you're aware, at the same time, and mortgage-backed security sales, which is the primary way that TSAHC has been financing its single family production, have declined in price even more quickly than other financial instruments.

So, as this has been happening, municipal bond rates have also increased throughout the year, but they are low enough such that TSAHC can issue a single family tax-exempt bond transaction and produce a much better interest rate to its homebuyers than it can if it were going to the TBA market and selling those mortgage-backed securities, and this would be for below 80 percent area median income borrowers.

I think right now, based on the preliminary economics, it looks like the mortgage rate to those borrowers would be about one percent lower than it would be if they were selling the mortgage-backed securities in the TBA market, so a significant benefit to those homebuyers.

The way that it works, similar to past bond issues that TSAHC has entered into, is that there is an up-front cash contribution that the Corporation makes to

fund some cost of issuance, to capitalize interest reserve, but then it will earn an issuer fee in the life of those mortgage-backed securities and bonds as they stay outstanding. So different than the TBA program where they sell the mortgage security and get immediate cash income, this would be where they're investing cash up front and then earning this revenue stream over the life of the bonds and the MBS. So, that's just the economics of the bond issue.

We do plan to enter into what's called a guaranteed investment contract -- or a GIC, as we call it -- where once the bond proceeds are received at closing, the trustee, we will enter into a guaranteed investment contract with a third party bank where we can invest those proceeds with that bank, receive a guaranteed rate on that investment, which allows TSAHC to not have to deposit as much cash up front to cover that capitalized interest for reserve until those bonds proceeds are used in the coming months to buy mortgage-backed securities as those are available from the program.

We just entered into that with another local housing finance authority in Florida and received a GIC rate of about 4 percent, so that market has come back with higher rates, which is a benefit to HFA issuers.

I think that's really it. Sarah is going to

1 describe more about the documents and such we're bringing 2 to you but wanted to provide some just color on the environment and kind of the bond issue itself. 3 4 MR. L. WILLIAMS: Question. I just have a 5 question. I'm sorry, your name again? 6 MR. JONES: David. 7 MR. L. WILLIAMS: David. So, you mentioned 8 there's going to have to be a cash up front from the 9 Corporation. 10 Sarah, are you going to be able to answer that, or can somebody talk about what will that cash up front 11 12 be? 13 MS. ELLINOR: I want to say it's around 14 \$300,000 up front? No, I'm not even close. \$2.2 million, 15 that's right. I don't know which part is being talked 16 about, but yeah, \$2.2 million, and then we'll earn that 17 back over the life of the investment, like David said. MR. L. WILLIAMS: Okay. 18 19 MR. JONES: And that \$2.2 million is for a 20 couple of things. One, there's just some of the up-front 21 costs to pay the banking firm to sell the bonds; there's 22 costs associated with the attorneys to get all the 23 documents. 24 MR. L. WILLIAMS: So, transaction fees.

MR. JONES: Transaction fees, that's part of

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it. The other main part of it is the down payment assistance that's funded, so the 4 percent down payment assistance being offered to borrowers, so we're raising some bond proceeds to fund that, but we'll also need some cash from the Corporation to do that as well.

Then the third component of that up-front contribution is the capitalized interest reserve. The rating agencies want to see that, well, what if it took you a really long time to get your mortgage-backed securities originated and loans funded, that reserve provides the cash that shows, hey, even if it takes a really long time to purchase those securities, we have the money to fund that. We don't expect that to be the case but it's a reserve in case that happens.

MR. L. WILLIAMS: Okay. And just last -- thank you for that, David -- and the last piece, since we're going to be earning interest and the money back over the life of this bond loan, I guess, it just depends how long the bond takes. Correct?

MR. JONES: That's right, yes. So, if the loans prepay very slowly, then more income will come in over those future years. If they prepay a little faster, then the assets will roll off more quickly. So, prepayment speed will factor into how much revenue the Corporation gets over the life of those MBS and bonds, but

we've looked at different prepayment schemes and the 1 returns to TSAHC are favorable even if it's slower or faster. 3 Last one, and it's fixed. 4 MR. L. WILLIAMS: 5 MR. JONES: The bonds are all at fixed rates, 6 that is correct. 7 MR. L. WILLIAMS: Okay. The reason I'm asking 8 these questions is that when I took a look at just the 9 cash positioning and just from hearing what the Audit 10 Committee did, cash is king, we always want to try to keep 11 what we have. 12 I mean, I know we're not a financial 13 institution or anything, but we're doing very well when it 14 comes to finding the home programs and just being able to 15 keep enough cash just to do what we need to do, not only 16 to operate as a Corporation but also relying on specific 17 programs, it's favorable for us. Some may say it's \$2 million, I mean, it's better than \$20 million, so that's 18 19 why I was just a little clarity and why I was asking 20 questions. 21 Thank you. Good questions. MR. DIETZ: 22 I'll finish up by giving some MS. ELLINOR: 23 more detail on what the program will look like, and then

The items we have before you today under tabs 3

if you have more questions after that, feel free.

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and 4 are both related to the same 2023 bond transaction.

Tab 3 is asking approval of a resolution to submit a 2023 application for allocation of private activity bonds and state bond application to the Texas Bond Review Board.

This Single Family Bond Transaction is similar to the single family transaction that the Board approved in 2019 for the Homes for Texas Heroes Home Loan Program. This year, we are requesting to issue a principal amount of bonds not to exceed \$60 million, or \$63 million of total proceeds including bond premiums, of the Corporation's carryforward bond volume cap to serve homebuyers that are at or below 80 percent of the area median family income.

This income limit will obviously vary depending on what county they are buying in. In addition to the homebuyers being restricted to the 80 percent AMFI, they also must be a first-time homebuyer and meet our purchase price restrictions.

Homebuyers that meet the eligibility requirements and the FHA, USDA or VA underwriting guidelines will be eligible to receive 4 percent in down payment assistance in the form of a three-year deferred forgivable second lien to use toward their down payment and/or closing costs.

So, with the Board's approval today, and

approval from the Bond Review Board after application in January, and if the market remains favorable, we will look to move forward and close on these bonds and bring them to market in February.

The Corporation will continue to work with Raymond James and Associates as our underwriters, Norton Rose Fulbright as our bond counsel -- both have worked with us for many years -- CSG Advisors as our financial advisor, Alex Barr [phonetic] as our disclosure counsel, and we will also continue to work with Lakeview Loan Servicing as our master servicer.

And so with that, I'll conclude my remarks on tab item 3 and ask the Board to approve this resolution.

We're also happy to answer any more questions that you may have.

MS. CARDENAS: So, I know you mentioned the rate would be -- and I know it's not definitive at this moment, but about 100 basis points less than market rates, so we're looking at about 5.5, to the end borrower?

MR. JONES: Yeah, great question. So, the last estimate we ran would be a mortgage rate of 6.3 percent. Keep in mind, though, that includes four points of down payment assistance to the borrower, so that's one point lower than if we were funding that loan with the TBA sale market, so 7.3 percent would be the rate if they were

1	selling it in the open market, so this is lowering it by
2	about 100 basis points.
3	MS. CARDENAS: So, it's premium price because
4	of the DPAP, the 4 percent DPAP?
5	MR. JONES: That's correct.
6	MS. CARDENAS: Okay.
7	MR. DIETZ: Did you say that this is for
8	funding that specific the second lien kind of program? Is
9	that correct?
10	MS. ELLINOR: For the three-year deferred
11	forgivable second is how it will be structured.
12	MR. DIETZ: Okay.
13	MS. ELLINOR: Like our current product on the
14	TBA side.
15	MR. DIETZ: Okay. And is tab item 3 and tab
16	item 4 related? Is that correct?
17	MS. ELLINOR: They are.
18	MR. DIETZ: So, tab item 3 is the approval of
19	the resolution, and tab item 4 is the actual issuance.
20	MS. ELLINOR: To issue, yes, that's correct.
21	MR. DIETZ: And on both of these this is the
22	final approval. Correct? These aren't going out and
23	coming back to us later; these are the final approval.
24	MS. ELLINOR: Yes.
25	MS. CARDENAS: So, it being 80 percent AMFI,

the DPAP would then be automatic with this. Because I know we've had programs in the past where they could qualify just for the independent bond program but not necessarily meet the guidelines to receive DPAP, so this would go hand in hand.

MS. ELLINOR: It's a package deal.

MS. CARDENAS: It's a package. Okay.

MR. DIETZ: It doesn't sound like anything is outside the scope of kind of what we normally do in these types of transactions. Is that correct? The only difference I heard was the GIC at the end. Is that new?

MS. ELLINOR: Did we decide to move forward

MS. ELLINOR: Did we decide to move forward with that?

MR. JONES: Well, not necessarily. That will be a market-driven thing as well. We've requested the authority to enter into a guaranteed investment contract or any permissible investment under the resolution, which a guaranteed investment contract is included as a permissible investment.

I think three years ago in the 2019 bond issue, the GIC market was not really there, and it wasn't providing any benefit, so TSAHC instead invested those bond proceeds in laddered U.S. Treasury Bills and that's what they invested the bond proceeds in. But the GIC market here now, I think the return will be much better to

the Corporation entering into a GIC. 1 2 MR. DIETZ: But it sounds like that's not 3 necessarily part of what we're approving, that's just one 4 idea of what might happen and you and zig and zag and do 5 whatever is most appropriate at the time. 6 MR. JONES: That's right. You're approving the 7 ability to do that but that's not really the main gist of 8 the issue. 9 MS. ELLINOR: And just to give you some more 10 color, I could have included this in my presentation, but I didn't, so I apologize. As far as the demand for the 11 12 program, we're looking at serving probably around 300 homebuyers with this and given the fact that it's about 13 14 one percent less in rate compared to our TBA product, 15 we'll likely see a higher demand and that will likely go 16 within, I would say, a month or two, tops, so it should go 17 fairly quick. Especially if it's a package 18 MS. CARDENAS: 19 deal, because that's the hurdle. You know, the biggest 20 hurdle for a buyer is down payment. 21 MS. ELLINOR: Yes. 22 They can service the debt, they MS. CARDENAS:

approximately \$60 million?

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just don't have the means to get themselves into the home.

So, this is the approval for the application of

1	MS. ELLINOR: Private activity bonds, correct.
2	This is the approval for tab item 3.
3	MR. DIETZ: Any other questions or comments?
4	(No response.)
5	MR. DIETZ: If not, is there a motion?
6	MR. L. WILLIAMS: Chair, this is Lem. I'd like
7	to make a motion to approve the application for allocation
8	of private activity bonds to the Texas Bond Review Board
9	for qualified mortgage revenue bonds, which is tab item
10	number 3.
11	MS. CARDENAS: I second the item.
12	MR. DIETZ: It's been moved and seconded that
13	we approve the resolution as submitted.
14	Is there any public comment?
15	(No response.)
16	MR. DIETZ: Hearing none, all in favor please
17	say aye.
18	(A chorus of ayes.)
19	MR. DIETZ: Any opposed?
20	(No response.)
21	MR. DIETZ: Okay. It passes.
22	MS. ELLINOR: Yay.
23	MR. DIETZ: Tab item 4 is the presentation,
24	discussion and possible approval of a resolution
25	authorizing the issuance, sale and delivery of single

family mortgage revenue bonds, Series 2023A, the non-AMT bonds; authorizing a trust indenture, official statement, bond purchase agreement and continuing disclosure agreement relating to such bonds, making certain findings and determinations; authorizing the execution of documents and instruments necessary or convenient to carry out the Texas State Affordable Housing Corporation's Single Family Home Loan Program relating to such bonds; and containing other matters incident and related thereto.

MS. ELLINOR: Well said.

(General talking and laughter.)

MS. ELLINOR: Good morning again. My name is Sarah Ellinor, Senior Manager or Homeownership Programs.

As I mentioned earlier, tab item 4 is referencing the same Single Family Bond Transaction we just discussed under tab item 3 but now we are requesting approval of a resolution authorizing the issuance, sale and delivery of the Series 2023 single family mortgage revenue bonds, along with approval of the substantially final documents. In this resolution I've also stated above we're requesting to issue a principal amount of bonds not to exceed \$60 million of the Corporation's carryforward bond volume cap.

We have been working diligently over the last several weeks with our partners, some of which I mentioned

during the last tab item, our bond counsel, financial advisor, underwriter, and disclosure counsel, and all their various lawyers, to put together all these documents for our proposed Series 2023A single family mortgage revenue bond transaction.

TSAHC began work on the 2023A transaction with the goal in mind of providing a tangible benefit to eligible homebuyers. Recent disruptions in the financial markets have been significant and severe. TSAHC and its team will continue to monitor the market conditions in coming weeks and months. Our overall goal will not change, and TSAHC staff will only move forward with a transaction if the goal can be achieved.

And so, with that, I'll conclude my remarks and ask the Board to approve this resolution.

MR. DIETZ: So, this is for the issuance, sale, and delivery of the bonds that previously we approved the resolution regarding the submission to the Texas Bond Review Board. Correct?

MS. ELLINOR: That is correct.

MR. DIETZ: Any questions or comments?

MS. CARDENAS: I make a motion to approve tab item 4 as presented.

MR. L. WILLIAMS: You're not going to read it into the record?

MS. CARDENAS: No. I think Bill did a fabulous 1 2 job of that. 3 (General laughter.) 4 MR. L. WILLIAMS: Chair, this is Lem. I'll go 5 ahead and second that. 6 MR. DIETZ: It's been moved and seconded that 7 we approve the resolution regarding the authorization of 8 the issuance, sale and delivery, as detailed in tab item 9 4. 10 Is there any public comment? 11 (No response.) 12 MR. DIETZ: Hearing none, all in favor please 13 say aye. 14 (Ayes: Valerie Cardenas, Andy Williams, Lemuel 15 Williams.) 16 MR. DIETZ: And please let the record reflect that I'll abstain from tab item 4. 17 Okay. That passes as presented. Thank you 18 19 very much for your presentation. I need to hit the gavel; 20 it passes. 21 Tab item 5 is the presentation, discussion and 22 possible approval of a resolution regarding the submission 23 of one or more applications for allocation of private 24 activity bonds, notices of intention to issue bonds, and 25 state bond applications to the Texas Bond Review Board,

and declaration of expectation to reimburse expenditures with proceeds of future debt for Juniper Creek Apartments.

MR. DANENFELZER: Good morning. David Danenfelzer, Senior Director of Development Finance.

I just have to say that Single Family people get to get the package and put the bow on it in one meeting. I have to come back for multiple meetings to do these, so I'm a little bit jealous right now.

(General laughter.)

MR. DANENFELZER: This is actually a transaction that we've dealt with before. Back in November of 2021, we received a few applications for bond deals that we ended deciding to accept and provide inducements or approvals on those to move forward into calendar year '23 volume cap.

This transaction is one of the two transactions that we did in November of last year, and at this time because a year has passed and also the builder and contractor have looked at the transaction, have modified some of the needs for permitting purposes, but also realized that cost increases have been sharp for construction over the last year.

So, what they're doing with this new inducement resolution is simply requesting an additional \$2 million in available volume cap, so we're moving it from \$24

million, which was approved last year, to \$26 million, and it provides a little more cushion.

With multifamily transactions, we do need to ensure we issue more than 50 percent of the total proceeds at closing have to come from bonds in order to access the 4 percent housing tax credits. With the increases we got a little too close to the \$24 million, it was looking a little more than \$24- so we bumped it. Ultimately, they'll issue at closing exactly what they need and can afford to repay, but we do feel that getting this additional \$2 million is important.

As far as the overall scope of the project, it has really not changed. Now, there's been some changes to the footprint because of site plan review and permitting. It is still 110-unit affordable apartment community, it is located here in Austin, Texas, and all of the units are reserved for households at 60 percent and below, but there is a number of units that will also serve households at 30 percent of area median income.

At this point, it's 22 units, which is what has been proposed and we intend to carry forward with. It will assist extremely low-income households who are at risk of homelessness or have faced homelessness recently.

An additional 44 units will target households at 50 percent of area median income. Many of those households

will qualify for Section 8 tenant-based rental vouchers but it is not guaranteed, so we underwrite this without those voucher rents which would be potentially higher.

This project is also tied into the next agenda item, and I won't provide a full background on that, but one thing that will help this project is the property tax exemption, and at this point TSAHC is looking to be that joint venture partner on this project.

So, this would be similar to our project up in Plano where we basically will be owning the land in perpetuity, we'll become a joint venture member, and we'll provide 100 percent property tax exemption to the property, and that does ensure the feasibility of the project which, again, is serving more than 10 percent of the units for households at 30 percent area median income and below.

With that, I'll open it up for questions.

MR. DIETZ: So, we've approved this Juniper Creek deal at the \$24 million level previously, and this is basically just coming back and asking for the additional \$2 million.

MR. DANENFELZER: Right. This resolution increases the potential volume cap from 24 to \$26 million. I should also be clear, this is an inducement, so we haven't applied for the reservation yet, this gives us

authority to do so. We will be able to do that after

January 1 when the new 2023 volume cap becomes available

within Texas. Once we do, we'll have 180 days to close,

we'll bring this to a public hearing, we'll develop the

bond documents and all the rest of the necessary

indentures and other things that we'll do.

But, we'll come back to you again with a final

proposal, how much bonds, how much total costs, and then

get your final blessing on the transaction overall. I

proposal, how much bonds, how much total costs, and then get your final blessing on the transaction overall. I expect that will probably be sometime in April or May on our current timeline, but things do change; we'll have to see how interest rates go at the beginning of the year and whether or not the tax credit cycle changes at all, so we do kind of play these by ear a little bit but we do intend to come in January to submit the reservation and start that 180-day clock.

MR. DIETZ: Any other questions for Mr. Danenfelzer?

(No response.)

MR. DIETZ: If not, is there a motion?

MS. CARDENAS: I motion to approve tab item 5 as presented.

MR. L. WILLIAMS: Chair, this is Lemuel. I'll go ahead and second that.

MR. DIETZ: It's been moved and seconded that

ON THE RECORD REPORTING (512) 450-0342

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we approve the resolution regarding the submission of the 1 2 application for allocation of private activity bonds and the notices of intention to issue the bonds and state bond 3 4 applications to the Texas Bond Review Board, and 5 declaration of expectations to reimburse expenditures with 6 proceeds of future debt for Juniper Creek Apartments. 7 Is there any public comment? 8 (No response.) 9 MR. DIETZ: Hearing none, all in favor? 10 (A chorus of ayes.) MR. DIETZ: Any opposed? 11 12 (No response.) MR. DIETZ: So, tab item 5 passes as presented. 13 14 Tab item 6 is the presentation, discussion and 15 possible approval of a resolution authorizing the Texas 16 State Affordable Housing Corporation to take preliminary 17 action to carry out the financing of Juniper Creek, located in Austin, Texas, including creating entities, 18 19 negotiating finance documents and filing applications to 20 obtain debt and grant financing for the project. 21 MR. DANENFELZER: Again, David Danenfelzer, 22 Senior Director of Development Finance. 23 As I noted before, this presentation is related 24 to the previous one. Juniper Creek is a 110-unit

apartment complex to be built here in Austin, Texas.

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order to help with the feasibility, the Corporation is looking at becoming a joint venture member or partner within the development team.

This resolution is almost identical to the one we did for the Plano Park at 14th a couple of years ago when we joined with Diana McIver & Associates to develop that site, which is ongoing, and I can provide any updates on that if you'd like.

But what's important here is we're getting your authority to become that joint venture member to join the development team directly, and also, we will need to sign a number of documents, including applications for financing to the Texas Department of Housing tax credit applications, as well as the official request to the Bond Review Board.

So, some of the details are in there in the recitals about the planned financing, but I will note many of these are approximate or not to exceed numbers because we don't know exactly what we'll need at this point for those.

In some cases, I know particularly the City of Austin's housing money, there are some changes undergoing so we don't know what the maximums will be for those programs, and that's the same for TDHCA's loan program which is noted we're not exactly positive what the maximum

is. Currently it's \$3 million, and we intend to apply for that, but it may change. So, these are what I'll call soft numbers at this point, we don't know exactly figures. And again, when we bring this transaction back for the final bond approval, we will also bring those final numbers for the financing to the Board for approval.

MR. DIETZ: And the specific way that we are going to be a partner in the deal is basically owning the land. Is that correct?

MR. DANENFELZER: There's going to be two steps. The first and most important is becoming the landowner, and so that grants the most solid tax exemption, sort of a foundation for the tax exemption. The second part is that we will also become a managing member of the limited liability corporation -- and I want to say that correctly because I can't remember if it's an LLP or an LLC. It does make a difference; there's a general partner, an LLP, and managing member, an LLC.

But, what's important is we'll become that party to the transaction and the ownership, and that under state law also ensures that the ground lease and all of the financing documents, our tax exemption can flow upward into the ownership entity.

Now, TSAHC takes very little liability, pretty much no liability in these, we kind of sign or ask that

take on all the liabilities, but we do have final authority to sign off and approve site plans, documents, financing agreements and the like, so we will have a lot of control over it. And then we'll have long term control as well to be able to change up management companies if necessary and other things.

But, I can assure you we wouldn't be going into this with this particular partner, Foundation Communities, if we had any question about their abilities. They're a 30-plus-year-old organization that has several thousand units both here in Central Texas and Dallas and is really one of the premier nonprofits in Texas for affordable housing.

MR. DIETZ: So, it's structured as a ground lease just like a ground lease for some hotels might be.

MR. DANENFELZER: It's very similar to a commercial ground lease, right, where you might have a landowner and then they lease a pad site or a site to a commercial entity; it's just we'll be both the owner of the land and then a partner within the commercial entity that's building the improvements.

MR. DIETZ: The ground lease is done at kind of like a market rate or there's been some sort of a discounted rate?

MR. DANENFELZER: It will actually be a discounted rate in order to make sure we can keep the affordability. We don't want to create any additional costs we don't need to. Again, the 30 percent AMI units are really units you have to kind of raise capital to actually operate; they don't pay for themselves, so the 60 percent and 50 percent units, along with most of the funding that we've talked about with TDHCA and the City of Austin will be deferred repayable or deferred forgivable funding, so there won't be very much debt at all on a permanent site in order to ensure we have enough cash flow to cover those 30 percent units operating.

MR. DIETZ: Any other questions?

(No response.)

MR. DIETZ: If not, is there a motion?

MR. L. WILLIAMS: Chair, this is Lem. I make a motion to approve -- let me see here, where can I start reading from here -- authorizing the Texas State

Affordable Housing Corporation to take preliminary action to carry out the financing of Juniper Creek, located in Austin, Texas, including creating entities, negotiating finance documents and filing applications to obtain debt and grant financing for the project noted in tab item 6.

MR. DIETZ: Thank you for that motion.

Is there a second?

ON THE RECORD REPORTING (512) 450-0342

1	MR. A. WILLIAMS: This is Andy. I'll second.
2	MR. DIETZ: Okay. It's been moved and
3	seconded.
4	Is there any public comment?
5	(No response.)
6	MR. DIETZ: Hearing none, all in favor please
7	say aye.
8	(A chorus of ayes.)
9	MR. DIETZ: Any opposed?
10	(No response.)
11	MR. DIETZ: Okay. The resolution passes as
12	read into the record by Mr. Williams.
13	Tab item 7 is the presentation, discussion and
14	possible approval of a resolution regarding the submission
15	of one or more applications for allocation of private
16	activity bonds, notice of intention to issue bonds and
17	state bond applications to the Texas Bond Review Board,
18	and declaration of expectation to reimburse expenditures
19	with proceeds of future debt for Norman Commons
20	Apartments.
21	MR. DANENFELZER: Good morning. David
22	Danenfelzer, Senior Director of Development Finance.
23	Norman Commons is a new application we received
24	in October of this year, and it is one of three
25	applications that the Corporation received on October 3

when we reopened our application cycle for 2023.

I will note it is the only application we're bringing forward at this point; the other two had a couple of deficiencies and they've not resolved those yet. This, however, was the highest scoring of those three, regardless of that fact, so it would have been the first one we would have brought and presented to the Board.

It is a 156-unit affordable apartment community located here in Austin. It's on the east side of Austin near the Highway 183 toll road leading down to the airport, for those of you who rush back and forth between here and the airport for meetings. And this is also a project that is proposed by Foundation Communities.

The land that this property is located on is actually part of a somewhat larger development of affordable housing units in this area. This property will be taking up a portion of this parcel. The rest of it will be actually used for single family Homeownership developed by another nonprofit, Guadalupe Neighborhood Development Corporation, and a couple of small local nonprofits.

The city currently owns all of this land, and they intend to be the long-term owner of the land to provide a property tax exemption, as well as the joint venture partner on this transaction, so unlike Juniper

Creek, we're not being asked to fulfill that role in any way.

But this project does need our service-enriched housing set-aside for bonds because it is serving a significant portion of the units for extremely low households at 30 percent and 50 percent of area median income, and that is one of our targeted housing needs, so that's why it is fulfilling that or meeting that requirement.

The total budget for the project is right now estimated at \$55.1 million. This project is also quite a ways along, it does already have support from the City of Austin and financing, so they have been working on the permitting for this project, and they do intend to receive that permitting sometime in the first quarter of 2023. We anticipate going in for the volume cap on the bonds in January 2023, so it will be tracking along very similar to the Juniper Creek project.

I'm not sure what else I can provide other than what's in the writeup here, so if you have any questions, I'm happy to answer them.

MR. DIETZ: Any questions?

MS. CARDENAS: I don't.

MR. DIETZ: You said the Norman Commons

Apartments is a new deal. Have we worked with --

1	MR. DANENFELZER: Foundation Communities?
2	MR. DIETZ: Yes.
3	MR. DANENFELZER: We've not worked with them on
4	a bond transaction before, but they have applied for the
5	Texas Foundations Fund multiple times, and we've worked
6	with them on a number of other transactions, but never
7	directly with our bond program.
8	MR. DIETZ: Thank you.
9	Any other questions, comments or a motion?
10	MS. CARDENAS: I motion to approve tab item 7
11	as presented.
12	MR. DIETZ: Is there a second?
13	MR. A. WILLIAMS: I'll second.
14	MR. DIETZ: It's been moved and seconded that
15	we approve the resolution as read into the record earlier.
16	Is there any public comment?
17	(No response.)
18	MR. DIETZ: Hearing none, all in favor please
19	say aye.
20	(A chorus of ayes.)
21	MR. DIETZ: Any opposed?
22	(No response.)
23	MR. DIETZ: The resolution passes as noted.
24	MR. DANENFELZER: Thank you very much.
25	MR. DIETZ: Tab item 8 is the presentation,

discussion and possible approval of a resolution approving a Texas Housing Impact Fund loan to June West, LLC in an amount not to exceed \$3 million for the June West Apartments project.

MS. RAMIREZ: Good morning, TSAHC Board. I'm Cassandra Ramirez, Development Finance Manager with TSAHC.

Sally Gaskin, who you met earlier with Katie Claflin, is in attendance to answer any questions on behalf of the loan borrower. She's the project consultant.

But, in general, this agenda item and resolution is related to a \$3 million loan, not to exceed \$3 million, to the June West, LLC for the June West Apartments project. This is 80 units of affordable housing; 32 units will serve households at 60 percent AMI, 32 units will serve households at 50 percent AMI, ten units will serve households at 30 percent AMI, and six will serve households at 80 percent AMI, so they're all affordable.

What else can I tell you about this project?

The primary financing on this project is the 9 percent Low Income Housing Tax Credit Program. The developer applied to TSAHC for this loan because of rising construction costs and debt financing costs that's referenced in your summary, and TSAHC would fill that needed gap financing to

meet those costs.

It's important to note that in October of 2021 we brought this project to the TSAHC Board. TSAHC assisted with a \$1.2 million site acquisition loan that's currently in good standing and that would be paid at the construction finance closing. The takeout source for the TSAHC loan will be the permanent loan, and that's the financing of it. Total development costs are roughly \$25.6 million.

The Loan Committee met in November, as David mentioned in his presentation, and they approved a fourth lien bridge construction loan in an amount not to exceed \$3 million, subject to the following conditions, and the first one being that the interest rate is 4 percent with a 30-month term. TSAHC may provide an extension at its own discretion.

Monthly payments of interest only will be made during the term of the loan. TSAHC will collect a commitment fee of \$30,000 at the construction loan closing. Closing of the loan must occur simultaneously with other construction and permanent financing sources noted in the application. And TSAHC must have approval of any subordination agreements or parity agreements.

Also, the Loan Committee approved a waiver of the \$3 million aggregate limit to the borrower referenced

in our policies. In this case, a related developer has an AHP loan that is in good standing, but TSAHC feels that since this is a grant fund that's deferred forgivable financing, we've approved the waiver to the \$3 million because that additional loan was deferred forgivable for the AHP program.

With TSAHC's Board approval, the project is aiming to close on construction in December. They have financing in place, permits are in place, and they're ready to go with your approval as approved by the Loan Committee.

The project is located in the Brentwood neighborhood near the old Honda site, 2222 near Grover, and that concludes my presentation. Do you have any questions for me or for Sally?

MR. L. WILLIAMS: Did you say December?

MS. RAMIREZ: December.

MR. L. WILLIAMS: Like this December.

MS. RAMIREZ: Yes. We closed on the loan and really looking at their construction budget and what their other debt financing costs were, they really did have a gap. I can also note that they're deferring over 90 percent of their developer fee to make this project work and start construction.

MR. DIETZ: And this \$3 million loan and the

existing loan are temporary in nature. 1 2 MS. RAMIREZ: Well, the \$3 million will replace the 1.2-.3 The \$3 million completely replaces 4 MR. DIETZ: 5 the 1.2-, but it sounds like the \$3 million is also a 6 bridge loan. Is that what you said? And so, it will be 7 paid off by the permanent loan also. 8 MS. RAMIREZ: By the permanent lender. 9 MR. DIETZ: And, what's the term on that? 10 MS. RAMIREZ: Thirty months for the TSAHC loan. 11 MR. DIETZ: Okay. 12 And, I can say that we worked MS. RAMIREZ: 13 with these developers on the Kiva East project that you 14 all approved last October, and as well as the Saison North 15 AHP project. Those loans have been repaid and are under 16 construction. 17 MR. DIETZ: And did I also hear you say that the permanent financing that will ultimately pay this off 18 19 is already approved and in place? 20 MS. RAMIREZ: Yep. 21 MS. CARDENAS: They've locked in already. 22 MS. RAMIREZ: They're closing out the 23 construction loan. 24 MS. LONG: And Mr. Williams, I don't know if 25

you want to elaborate a little bit, but this site is a

1	phenomenal location.
2	MR. L. WILLIAMS: Oh, yeah.
3	MS. LONG: You might want to comment on it; you
4	seem to know more about it.
5	MR. L. WILLIAMS: I mean, I drive by it, it's a
6	great location. I mean, I've been reading consistently in
7	the notes that Austin is, I guess, a high area, a high
8	city for affordable housing, and just to see a lot of
9	these projects in these well-developed areas, it's hard to
10	come by but, I mean, it's good to see, very good to see,
11	actually.
12	MR. DIETZ: Any other questions, comments, or
13	is there a motion?
14	MR. A. WILLIAMS: Motion to approve item 8 as
15	written.
16	MR. DIETZ: Thank you.
17	Is there a second?
18	MS. CARDENAS: Second.
19	MR. DIETZ: Moved and seconded that we approve
20	the resolution that approves the Texas Housing Impact Fund
21	loan to June West, LLC in an amount not to exceed \$3
22	million for the June West Apartments project.
23	Is there any public comment?
24	(No response.)
25	MR. DIETZ: Hearing none, all in favor please

ON THE RECORD REPORTING (512) 450-0342

1 say aye. 2 (A chorus of ayes.) 3 MR. DIETZ: Any opposed? 4 (No response.) 5 MR. DIETZ: The resolution is approved as 6 presented. Thank you. 7 MS. RAMIREZ: Thank you very much. 8 MR. DIETZ: Tab item 9 is the presentation, 9 discussion and possible approval for publication and 10 public comment of the draft of the Texas State Affordable Housing Corporation's 2023 Annual Action Plan. 11 12 MR. WILT: Good morning, Chairman Dietz and Board members. I'm Michael Wilt, Senior Manager of 13 14 External Relations here to present tab item 9, the 15 Corporation's 2023 Annual Action Plan. 16 This plan is prepared in accordance with Texas 17 Government Code Section 2306.566, which requires us to develop a plan to address the state's housing needs. 18 19 According to that same Government Code, 2306.721(g), the 20 Annual Action Plan must be included in the state's Low 21 Income Housing Plan prepared by TDHCA. 22 I want to thank each of the program managers, 23 directors for providing data and information about the 24 successes and benchmarks of their programs and for

reviewing the draft plan that we've put before you.

25

also want to thank Katie and Janie for their audits and reviews.

Regarding the process, all we're asking today is that you approve the draft plan for publication and make it available for public comment, starting Thursday, December 8 and concluding on Friday the 13th of January 2023. That comment period will include a public hearing that we have in conjunction with TDHCA on Wednesday, January 11, and we will bring the final plan back for you for approval in February of 2023.

I will note that this draft plan includes homeownership activities through the end of August and for other programs it's through the end of October of this year, so we have to update a few numbers that reflect end of the year activity through December 31, but when it comes back to you in February, you'll have all the updated numbers.

A few of the highlights. First, our homeownership program numbers are down, which is to be expected when you compare it to the past two years. We're at almost 7,800 households served through the end of August.

Comparatively, as of the end of October of last year we were at 17,700 households served. In 2020 we assisted 16,325 households; it looks like the numbers for

this year are going to look like 2019, closer to 2019 than the past two years. In 2019 we assisted 9,300 households. Like I said, this is expected. The slowdown in our Homeownership Programs production reflects the home buying market slowdown in general because of high interest rates and a variety of other factors.

Second, under our Multifamily Private Activity Bond Program, it continues to be heavily subscribed.

We've closed on more than \$64 million in bond financing this year, and we have another \$468 million in the pipeline for 2023.

Also, with our Development Finance Programs, I want to highlight that we've exhausted all the funding in our Affordable Housing Partnership Program. Funding provided under that will subsidize 32 units across seven developments in Dallas and Travis County for some of the state's most vulnerable residents.

Fourth, we awarded grants to 54 nonprofits through Texas Foundations Fund. This is far and away the most awards we've ever done, and it reflects your intent to expand the impact of that program.

And then our single family rental housing program continues to rapidly expand. We started purchasing homes in the Dallas-Fort Worth Metroplex this year, and now we have 37 homes for rent across three major

metro areas: Austin, DFW and San Antonio.

And lastly, we built on the status of our Supporting Housing Institute by offering it again, this time in person for the first time, with a cohort of six teams, all based in Austin. They're making tremendous progress on their planned developments, and we look forward to seeing how that institute concludes in early 2023.

Happy to take any questions.

MR. DIETZ: Questions or comments? Thank you for that presentation.

MS. CARDENAS: So, this plan is prepared every year, as required, and I know you gave some good stats, but other than that, is there any significant change -- because I know it's going out for public comment -- that you would allude to?

MR. WILT: No, not really.

MS. CARDENAS: Any exclusions or additions to the plan?

MR. WILT: A couple of years ago we made some significant additions. First, we started talking about our response to COVID, but outside of that, the program areas, we're expanding on the role we were playing in addressing homelessness, we expanded on some other capacity-building, grant-making opportunities we were

I'll go

making. Obviously, we included the Affordable Housing 1 Partnership Program, which we did before. We talked about 3 the conclusion of NSP, which some people were very happy 4 about that. 5 So, it's all just some non -- there are 6 substantive updates every year but nothing really major 7 that stands out. 8 MS. CARDENAS: Okay. 9 MR. WILT: We update the references as well to 10 have more accurate updated information about the cost of housing in Texas, especially in the major metro areas when 11 12 it comes to single family costs, and on the rental side. But we keep everything pretty up to date. 13 14 MR. DIETZ: So, no new initiatives or anything 15 like that is in there? 16 MR. WILT: No. I mean, we did have the NHH --17 I going to mess up the acronym -- the Houston transportation project in there, we had that but we took 18 19 it out while that's in limbo, so nothing really major. 20 MR. DIETZ: Any other questions or comments? 21 (No response.) 22 MR. DIETZ: If not, is there a motion? 23 MR. A. WILLIAMS: Motion to approve tab item 9 24 as written.

MR. L. WILLIAMS: Chair, this is Lem.

25

1 ahead and second that. 2 MR. DIETZ: It's been moved and seconded that 3 we approve for publication and public comment the draft of 4 the Texas State Affordable Housing Corporation's 2023 5 Annual Action Plan. 6 Is there any public comment? 7 (No response.) MR. DIETZ: Hearing none, all in favor please 8 9 say aye. 10 (A chorus of ayes.) MR. DIETZ: Any opposed? 11 12 (No response.) 13 MR. DIETZ: Okay. It's approved for 14 publication and public comment. Thank you. 15 Tab item 10 is the presentation, discussion and 16 possible approval of the Texas Foundations Fund Disaster 17 Recovery Guidelines. MR. WILT: Thank you, Chairman. Again, Michael 18 19 Wilt, Senior Manager, External Relations, here to present 20 tab item 10 and seek possible approval of the final quidelines. 21 22 As you may recall, we brought these draft 23 guidelines to you in September. You all approved 24 publishing them for public comment at that time. 25

didn't receive any public comment during that period other

than people thanking us for offering this.

That said, you all had some feedback at the September Board meeting. There was a discussion between Chairman Dietz and Mr. Williams about what qualifies as a disaster. We took out the enumerated disasters that we had in the draft guidelines that Mr. Williams brought to our attention, and instead just provided a catchall term of weather-related natural disasters, instead of listing them all out.

We also added in language to capture that disaster declarations made on the local level, on the city, or county level would qualify as an eligible disaster. Those are all the changes we had, and it was based on the Board comments.

Pending your approval of these guidelines, we will open up applications for this program at the end of the year or early next year. However, the guidelines are backdated to August 15, so any weather-related events that happened on or after August 15, 2022, would qualify for funding under this program.

And if we have any funding left over, this is one of those programs where we hope we have funding left over because we won't have any natural disasters, and if we do, those funds will be rolled over into the next Foundations Fund round.

1	Happy to answer questions.
2	MR. DIETZ: Any questions or comments?
3	(No response.)
4	MR. DIETZ: If not, is there a motion?
5	MR. A. WILLIAMS: Motion to approve tab item 10
6	as written.
7	MR. L. WILLIAMS: Chair, this is Lem. I'll go
8	ahead and second that.
9	MR. DIETZ: It's been moved and seconded that
10	we approve the final guidelines as presented.
11	Is there any public comment?
12	(No response.)
13	MR. DIETZ: Hearing none, all in favor please
14	say aye.
15	(A chorus of ayes.)
16	MR. DIETZ: Any opposed?
17	(No response.)
18	MR. DIETZ: It is approved. Thank you very
19	much.
20	I think that's the end of our action items for
21	today's meeting. Is there any reason to go into closed
22	meeting?
23	MR. LONG: No need for closed meeting.
24	MR. DIETZ: Any announcements?
25	MR. LONG: Just the reminder again that the

ON THE RECORD REPORTING (512) 450-0342

1 Board received, or we are going to be sending out a 2 tentative schedule for next year's Board meetings. 3 meetings are always tentative for a couple of reasons: 4 one, we want to make sure we have quorum; two, depending 5 on demand for the Board's attendance for items that we may 6 need your attention to. And we also incorporated in there 7 some of the holidays that we know would kind of conflict 8 and prevent ourselves from being able to meet. So, we'll 9 send that out, if it hasn't already been reviewed by 10 y'all, we'll get that out to you, and if we get your 11 blessing on that, then we'll formalize that. 12 With that said, the next scheduled meeting is January 17, tentatively scheduled. 13 14 MS. CARDENAS: I won't be able to attend. 15 MR. LONG: And you won't be able to attend. 16 So, I leave that as just pending until we know 17 for sure how the 17th looks for items. MR. DIETZ: Great. Thank you very much. 18 19 Thank you, everybody, for your attendance and 20 participation, and we are adjourned at exactly noon. 21 (Whereupon, at 12:00 p.m., the meeting was

22

adjourned.)

CERTIFICATE

MEETING OF: TSAHC Board

LOCATION: Austin, Texas

DATE: December 6, 2022

I do hereby certify that the foregoing pages, numbers 1 through 70, inclusive, are the true, accurate, and complete transcript prepared from the verbal recording made by electronic recording by Nancy H. King before the Texas State Affordable Housing Corporation.

DATE: December 12, 2022

On the Record Reporting 7703 N. Lamar Blvd., #515 Austin, Texas 78752

(Transcriber)